## Contents

- From the President 4
- From the CEO 6
- 2017 Snapshot 8
- Board of Directors 10
- Strategic Goals 11
- Values 11
- Staff 12
- Associations & Presidents 13
- Life Members 14
- Sport Development 15
- High Performance 24
- Commercial 35
- Brand, Marketing & Communications 39
- Corporate Services 43
- Financial Report 46
From the President

In a time when we often focus on the improvements we could make or tasks that still need to be completed, it is important to acknowledge our great outcomes and results. As I take a moment to reflect on 2017, we can be very proud of what has been achieved at Netball SA over the past 12 months.

The home of netball

With 400,000 people visiting Priceline Stadium each year, the venue plays a key role in making netball accessible to all South Australians. This will continue with Netball SA’s decision to lease the Stadium from the State Government for a further 25 years.

Another key highlight for the year was Netball SA receiving South Australian Government grants totalling $6.1 million to partially fund the first stage of redevelopment of Priceline Stadium. With works to begin in early 2018, the redevelopment will ensure netballers and spectators have access to a world-class sporting facility.

Behind the scenes

A major part of the success of netball in South Australia is due to volunteers who generously give up their time including, but not limited to, Council Delegates, members of the Audit and Risk, Country Championships and Foundation Division committees, and those within the many clubs and associations. I’d like to take this opportunity to acknowledge your outstanding contributions, as well as those of the Netball SA staff and Netball SA Board.

I would like to acknowledge Susan Comerford’s contribution to the Netball SA Board and the dedication she has shown over her tenure. Susan’s valuable insights into netball and business saw her elected to the Netball Australia Board in April. Susan was one of the longest serving directors on the Netball SA Board, being elected in February 2011, including an initial term on the inaugural Board in 2002. We wish her all the best in her position on the national Board and thank her for her significant contribution to the sport and the organisation.

Two of our existing Board members, Tanya Denning and Ali Clarke, have indicated they won’t be seeking re-election at the end of their current terms due to increased work commitments. Tanya has been on the Board for six years and Ali for four. Both have been great contributors over their respective terms, and I thank them for their outstanding contributions to our organisation and for their support of me, as President.
Several athletes who once wore the state colours are now making their mark at an elite level — a credit to the high performance programs we have that nurture and develop talent.

In the inaugural year of the Suncorp Super Netball (SSN) league, there were nine South Australians contracted to SSN teams, two of those being Adelaide Thunderbirds Hannah Petty and Emily Burgess. Three of the Adelaide Thunderbirds training partners, Gia Abernethy, Charlee Hodges and Sasha Glasgow, who have been heavily involved in the state’s high performance programs, were also elevated to the elite side during the year.

While the Adelaide Thunderbirds did not experience the success we had hoped for in 2017, 2018 is marked as a new era for the club, and I along with the team’s dedicated supporters are eagerly awaiting the Round 1 match on 29 April 2018.

From the outset, netball has been a pioneer in raising the profile of women’s sport; now this profile has never been greater. However, with the rise of women’s football, cricket and soccer, we understand this comes with significant competition as young girls now have more sporting options available.

To ensure netball remains Australia’s most popular team sport for girls and women, we need to remain relevant and think outside the square, as is evident with the upcoming launch of Fast5 Netball across the country.

Netball SA will continue to do its utmost to see competitions are well organised, facilities are fit for purpose, and coaches and umpires are first-class.

Whilst we won’t rest on our laurels, it is important to acknowledge we do a lot of great things. Netball has developed over many years a magnificent volunteer network that allows quality competitions to be well run across the state. It also has the facilities available where these competitions can be run - so, we are well ahead of some of the ‘new kids’ on the block who are trying to entice our participants. Our sport holds a special place in the hearts of those who umpire, coach, and play, and for me that’s something to be proud of.
To say that 2017 was another busy year is an understatement. The introduction of the new Suncorp Super Netball (SSN) league was challenging and a learning curve for Netball Australia and the Member Organisations. However, the increased professionalism and exposure the new league brings to the sport in a very competitive market places netball in a position to become bigger, better and stronger in the coming years. Sport has the power to bring people together and in 2017 our key focus was to provide the community with opportunities to participate and be involved in the sport. Amongst other initiatives, this was realised through the creation of Netball SA’s Reconciliation Action Plan (RAP) and our continued commitment to the Male Participation Strategy, along with our core programs, including NetSetGO, the successful roll-out of school programs, the State Premier Netball Competition, and nurturing athletes along the high performance pathway. Our Sport Development department has remained committed to developing our state’s officials and umpires, as well as providing valuable support to our associations and members.

Partnering for growth

As the profile of netball grows, so has the appetite of corporates to be involved in our sport. At Netball SA we are extremely fortunate to have a host of partners who, like our organisation, desire to see the sport succeed and continue to grow. The increase in partnership interest we have experienced has positive impacts across all levels of the sport, benefiting the players, coaches and administrators who are at the core of our sport. Our premier partner Priceline Pharmacy are passionate supporters of women in sport. Through their support of the Adelaide Thunderbirds and the Priceline Pharmacy Country Championships, along with the activations they bring to our events, our partnership amplifies the importance of women’s health and wellbeing, and grows the profile of netball. I’d personally like to thank Stephen Roche who in his role of Managing Director and CEO of API, Priceline Pharmacy’s parent company, was a huge supporter for netball and our partnership. Richard Vincent has moved into the role, and like Stephen, shares the same vision for what both of our organisations can achieve working together. Thank you to Stephen, Richard and the entire Priceline Pharmacy team.

This year major partner Mazda Australia generously gave away a Mazda2 Neo to an Adelaide Thunderbirds supporter and donated 1,000 netballs to community clubs. We are proud that Mazda’s support of netball in South Australia will continue with the extension of their partnership for a further two years, until the end of 2019.

Burbank Homes joined Netball SA and the Adelaide Thunderbirds as a major partner in late 2016 on a three-year term. With Burbank Homes recently entering the SA market and actively looking to build awareness, this partnership is a great vote of confidence in the ability of netball to deliver commercial value and connect the brand with their target audience.

In 2017, we welcomed HomeStart Finance as a major partner of Netball SA, a partnership which we believe is a perfect fit, with both organisations driven to build...
stronger communities. South Australian community clubs will benefit with netball clinics and engagement activations planned, which would not be brought to fruition without this partnership.

Netball SA continues to receive fantastic support from the State Government. Thank you to the Minister for Recreation and Sport Leon Bignell, Kylie Taylor and her team at the Office of Recreation and Sport, and Michael Deegan and Andrew Keegan from the Department of Planning, Transport and Infrastructure for their on-going support of Netball SA and our sport. I also thank Marne Fechner and the team at Netball Australia, along with our colleagues at the Member Organisations for the support they give and work they do to grow the sport.

On behalf of Netball SA and the Adelaide Thunderbirds, I’d like to acknowledge the investment of all our partners (see page 37 for the full list) and the opportunities they create for our members and the broader community to be enriched by the sport.

**Strategic leadership**

This year the Netball SA Board made a strategic decision to invest in the leadership capabilities of our business, restructuring the organisation and appointing a number of extremely capable senior managers to lead our specific functional departments.

This decision will assist Netball SA in achieving the organisation’s goals within the 2020 Strategic Plan, with each department, led by their General Manager, creating a yearly business plan to identify how their team’s work contributes to the plan’s goals.

The creation of the leadership team, and the restructure of the Commercial, High Performance, and Brand, Marketing and Communications departments, will also provide the specialist resources required to leverage the increase in profile of SSN and ensure our pathway and elite programs are well positioned. We will seize this opportunity to expose netball to a larger audience and continue to build participation in netball.

**A mark of a new era**

In the last round of the 2017 SSN season, we farewelled Adelaide Thunderbirds club legend Renae Ingles who retired from the game. Watching Renae’s comeback to elite level after having twins provided inspiration for many women. She will leave a legacy at the club and for those involved in netball across the state for many generations to come. We wish Renae, her husband Joe, and twins all the best for the next stage of their lives.

The end of the 2017 season also saw the announcement that Captain Erin Bell would leave the club and move to the Collingwood Magpies. Erin’s passion for and commitment to the club and the South Australian netball community over the past eight years has been significant, and we wish Erin all the best.

Following the disappointing 2017 season, we are excited about the team we have recruited whom we believe possess the talent and character to create sustainable success for the club. 2018 is a new era and we look forward to watching what the team can achieve next season and beyond.

The 2017 Netball SA Annual Report highlights the achievements of our organisation. These results would not have been possible without our 33,000+ members, the dedicated staff at Netball SA, those who sit on the numerous boards and committees of our organisation, and our game’s dedicated volunteers. Thank you for your continued support of netball in South Australia.

“Sport has the power to bring people together and in 2017 our key focus was to provide the community with opportunities to participate and be involved in the sport.”

**Ben Scales**

Chief Executive Officer, Netball SA
2017 Snapshot

105,000 people participated in netball across South Australia

33,257 Netball SA members

10,466 primary school students participated in a Netball SA program

400,000+ visits to Priceline Stadium

41 affiliated associations

340 affiliated clubs within those associations

The 17/U state team became back-to-back national champions

882 members of the Coaches and Umpires Association

195 umpires received a National Badge

448 coaches completed a National Coaching Accreditation

More than 535 multicultural players are participating in junior competitions from over 70 different countries
In 2017, a state team became back-to-back.

- 3,898 children participated in Suncorp NetSetGO
- 1,250 participants at the 2017 Priceline Pharmacy Country Championships
- 360 players, coaches and officials in the State Premier Netball Competition
- 279 boys and men participated in Netball SA affiliated competitions
- 250 athletes in the Academy Program

South Australian Aboriginal Sports Training Academy (SAASTA) students graduated from the Aboriginal Netball Academy with a Certificate III in Fitness.

- Netball SA developed its Reconciliation Action Plan, outlining its intent to improve its relationships with the Indigenous netball community.
- South Australian athletes were in the Adelaide Thunderbirds team or were training partners.
- South Australian athletes were contracted to Suncorp Super Netball clubs in the 2017 inaugural season.
- South Australian athletes were named in national squads or teams.

Cumulative TV audience for Adelaide Thunderbirds games of over 920,000+

- 26,997 fans attended Adelaide Thunderbirds home games
- 9 South Australian athletes were named in national squads or teams
Board of Directors

President
Graeme Gilbert
(Feb 2001 — present)

Director
Megan Carter
(Aug 2016 — present)

Director
Ali Clarke
(Feb 2014 — present)

Director
Susan Comerford
(Feb 2011 — Apr 2017)

Director
Tanya Denning
(Feb 2012 — present)

Director
Glenn Docherty
(Feb 2012 — present)

Director
Leeanne Grantham
(Jun 2017 — present)

Director
Steve Nolis
(Feb 2016 — present)

Director
Steve Olech
(Feb 2016 — present)

Director
Nicole Williams
(Feb 2015 — present)
Strategic Goals

By 2020 we will:

1. Double our membership to 60,000
2. Expand and diversify our community engagement with current and new participation groups
3. Increase our revenue to $10 million
4. Exceed all high performance benchmarks in everything we do

Our full 2020 Strategic Plan is available to view on our website netballsa.com.au.

Values

Bold
Accountable
Enduring
Relevant
Inclusive
# Staff

## Executive

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chief Executive Officer</td>
<td>Ben Scales</td>
</tr>
<tr>
<td>Executive Support Officer</td>
<td>Jodie Clifford</td>
</tr>
</tbody>
</table>

## Sport Development

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Manager – Sport Development</td>
<td>Lizzie Bermingham*</td>
</tr>
<tr>
<td></td>
<td>Martin Southern*</td>
</tr>
<tr>
<td>State Coach Program Manager</td>
<td>Roz Fraser</td>
</tr>
<tr>
<td>Academy &amp; Coaching Programs Administrator</td>
<td>Micaela Worner</td>
</tr>
<tr>
<td>Officiating Development Manager</td>
<td>Dusty Gould</td>
</tr>
<tr>
<td>Umpire Development Officer</td>
<td>Deanna Stainer</td>
</tr>
<tr>
<td>Community &amp; Member Services Manager</td>
<td>Megan Wooldridge</td>
</tr>
<tr>
<td>Inclusion &amp; Diversity Coordinator</td>
<td>Amy Sanders*</td>
</tr>
<tr>
<td>Participation Coordinator – NetSetGO</td>
<td>Kara Richards</td>
</tr>
<tr>
<td>Community Competitions Coordinator</td>
<td>Ashleigh Stratford</td>
</tr>
<tr>
<td>Member Services Coordinator</td>
<td>Andrea Fielding</td>
</tr>
<tr>
<td>Schools Engagement Coordinator</td>
<td>Rachel Heywood^</td>
</tr>
<tr>
<td></td>
<td>Seisia Kane*</td>
</tr>
</tbody>
</table>

## High Performance

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Manager – High Performance</td>
<td>Helen Mortimer*</td>
</tr>
<tr>
<td>Adelaide Thunderbirds Head Coach</td>
<td>Dan Ryan</td>
</tr>
<tr>
<td>Adelaide Thunderbirds Assistant Coach</td>
<td>Jane Searle</td>
</tr>
<tr>
<td>Strength &amp; Conditioning Coach</td>
<td>Todd Andrews</td>
</tr>
<tr>
<td>Adelaide Thunderbirds &amp; High Performance Program Manager</td>
<td>Kate Kolarovich</td>
</tr>
<tr>
<td>High Performance Coordinator</td>
<td>Nicole Luttrell</td>
</tr>
</tbody>
</table>

## Corporate Services

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Manager – Corporate Services</td>
<td>Mark McLaren</td>
</tr>
<tr>
<td>Finance Manager</td>
<td>Melissa Sleep</td>
</tr>
<tr>
<td></td>
<td>Rebecca Cronin*</td>
</tr>
<tr>
<td>Finance &amp; Administration Assistant</td>
<td>Samantha Schulz</td>
</tr>
<tr>
<td>Reception/Administration Assistant</td>
<td>Kathryn Proctor</td>
</tr>
<tr>
<td>Membership Database Coordinator</td>
<td>Shanna Wheare</td>
</tr>
<tr>
<td>General Manager – Stadium &amp; Facilities</td>
<td>Nadine Hewson</td>
</tr>
<tr>
<td>Stadium Manager</td>
<td>Dee O’Loughlin, Justin Liu*</td>
</tr>
<tr>
<td>Maintenance Coordinator</td>
<td>Neil Carey</td>
</tr>
<tr>
<td>Duty Stadium Supervisor</td>
<td>Hope Carey*</td>
</tr>
</tbody>
</table>

## Commercial

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Manager – Commercial</td>
<td>Brett Mathers</td>
</tr>
<tr>
<td>Commercial Partner Account Manager</td>
<td>Kristy Aufderheide</td>
</tr>
<tr>
<td>Commercial Sales Coordinator</td>
<td>Jake Grosser</td>
</tr>
<tr>
<td>Corporate Partnerships Manager</td>
<td>Adam Coles*</td>
</tr>
</tbody>
</table>

## Brand, Marketing & Communications

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Manager – Brand, Marketing &amp; Communications</td>
<td>Marissa Brown</td>
</tr>
<tr>
<td></td>
<td>Karen Jordan*</td>
</tr>
<tr>
<td>Events Manager</td>
<td>Teneille Kleinitz</td>
</tr>
<tr>
<td>Senior PR &amp; Media Advisor</td>
<td>Lauren Bobrige</td>
</tr>
<tr>
<td>Media &amp; Communications Advisor</td>
<td>Fiona Crowe*</td>
</tr>
<tr>
<td>Communications Coordinator</td>
<td>Rachel McLean</td>
</tr>
<tr>
<td>Communications Manager</td>
<td>Kate Taeuber*</td>
</tr>
<tr>
<td>Digital Coordinator</td>
<td>Brandon Hancock*</td>
</tr>
</tbody>
</table>

* Left the position during 2016/17
^ Parental leave during 2016/17
**Associations & Presidents**

1. **Adelaide Plains**  
   President: Craig Cox
2. **Adelaide Metro Netball Division**  
   President: Di Miles
3. **Barossa, Light & Gawler**  
   President: Sarah Johnson
4. **Bamera District Junior**  
   President: Benita Dillon
5. **City Night**  
   President: Barbara Martin
6. **Eastern Eyre**  
   President: Helen Tucker
7. **Elizabeth**  
   President: Lois Scaife
8. **Far West**  
   President: Bev Oats
9. **Gawler & Districts**  
   President: Leanne Clinch
10. **Great Flinders**  
    President: Katrina Fauser
11. **Great Southern**  
    President: Kristen Adams
12. **Hills**  
    President: Bronwyn Klei
13. **Kadina & Districts**  
    President: Michele Appleton
14. **Kangaroo Island**  
    President: Jacqueline Geisler
15. **Kowree Naracoorte Tatiara**  
    President: Vicki Munro
16. **Loxton Junior**  
    President: Michelle Pannell
17. **Mallee**  
    President: Karen Dabinett
18. **Mid Hills**  
    President: Leanne Challans
19. **Mid South East**  
    President: Sara Gray
20. **Mid West**  
    President: Cindy Best
21. **Mount Gambier**  
    President: Paul Gibbs
22. **Murray Bridge**  
    President: Dot Temby
23. **Naracoorte**  
    President: Kirsty Jones
24. **North Eastern**  
    President: Cathryn Greenslade
25. **Northern Areas**  
    President: Meridee Groves
26. **Port Augusta**  
    President: Sharene Dearlove
27. **Port Lincoln**  
    President: Emma Brewster
28. **Port Pirie**  
    President: Abby Zubrinich
29. **Renmark Paringa Junior**  
    President: Karley Anderson
30. **River Murray**  
    President: Suzy Howell
31. **Riverland**  
    President: Holly Petros
32. **Riverland Independent**  
    President: Narelle Borgmeyer
33. **Roxby Downs**  
    President: Theresa Wurfel
34. **SA Districts**  
    President: John Adams
35. **Southern Hills**  
    President: Jenni Phelps
36. **Southern United**  
    President: Helen Meynell
37. **Southern Yorke Peninsula**  
    President: Claire Dalton
38. **Waikerie & Districts Junior**  
    President: Renee Oliver
39. **Western Border**  
    President: Marelle Bruhn
40. **Whyalla**  
    President: Marlene Kenny
41. **Yorke Peninsula**  
    President: Tracey Browning
Life Members

1941  Lorna Ryan*
1945  Gwen Patterson (Benzie)*
1946  Greta Crane*
1946  Clara Rankin*
1946  Anne Stanton*
1946  Alice Spilsbury*
1952  Mary White*
1952  Mavis Nunn*
1954  Selena Pomeroy*
1954  Jeanette Hargrave*
1954  Merle Oldham (Potter)*
1954  Joy Sheridan (Dundon)*
1956  Fay Dumont*
1958  Marcia Gray (Hepworth)*
1958  Lois Quarrell*
1959  Mavis Buckingham (Scott)*
1959  Millie Cakebread*
1959  Alice Rice*
1959  Dawn White
1961  Muriel Wallace*
1961  Glenda West*
1961  Gertrude Law*
1964  Margaret Cahill*
1968  Pauline Harrison*
1968  Iris Rodgers*
1968  Avis Boyce*
1969  Sylvia McCubbin*
1973  Daphne Todd*
1975  Elizabeth Slarks*
1975  Shirley Cox
1975  Joan Homer*
1976  Chris Burton
1977  Jocelyn Bayly
1980  Robin Smith
1982  Nadia Marmach*
1983  Betty Fisher
1984  Patricia Courtney
1984  Jan Summers
1987  Lorne Sutherland*
1987  Jeanette Fryar
1987  Yvonne Battersby
1989  Valerie Wright
1990  Margaret Angove
1990  Bronwyn Roberts
1992  Marlene Pressley
1993  Yolanda Cannizzaro
1993  Barbara Martin
1995  Raechel May*
1995  Marlene Lang
1999  John Belton*
1999  Nathalie McRae*
2000  Wendy Gambling
2002  Ron Blake*
2004  Pam Brown
2006  Jackie Blyth
2006  Jan Sutherland
2012  Lee-Anne Cummins
2013  Allan Wright

*Note: deceased
Sport Development

The Sport Development department is focussed on leading the strategic direction, development and support of grassroots netball across the state, and works in collaboration with Netball SA associations, leagues, schools, coaches, umpires, the SAASTA Aboriginal Netball Academy and other key stakeholders to ensure this goal is achieved.

Member services

Throughout 2017 the Member Services team continued to provide advice and assistance to our associations, leagues and clubs. Key highlights in this area of work included:

• Netball SA providing letters of support to over 70 clubs and associations who sought funding from the Office of Recreation and Sport and local councils for facility development, court resurfacing and upgrades to female changerooms and lighting.

• 30 young women completed the Netball SA Budding Leaders Program. The program aims to develop key skills to enable women to progress into leadership roles, both in their personal lives and within netball. For the first time the program was available to regional women, being held in the Port Augusta region, and in Adelaide.

• A Volunteer Management Plan for associations and clubs was developed in conjunction with Volunteering SA/NT, to assist in engaging and retaining volunteers, as well as succession planning. The plan will be released in early 2018.

• Thirty-two associations participated in the ANZAC Medal Match Program, the highest number since the program’s inception in 2010.

NetSetGO

3,969 participants (9% increase)

175 NetSetGO centres approved in 2017 (12% increase)

Suncorp NetSetGO is Netball Australia’s only junior entry netball program. It provides children from five to 10 years with a positive introduction to netball, incorporating skill activities, minor games, music, dance and modified matches.

School programs

4,900 students participated in our Sporting Schools program

460 students participated in our Thunder Cup Competition

NSA delivered the Sporting Schools program for the second year. The Australian Sports Commission funded program allows primary school students to be introduced to netball in the school environment through a four week program.

The Thunder Cup Competition was again delivered in terms two and three with a total of 57 teams competing throughout the year, resulting in participation from approximately 460 students.
Priceline Pharmacy Country Championships

1,250 players
87 teams
26 regional associations
22 umpires received National Badges
15 coaches received one-on-one mentoring

The annual Priceline Pharmacy Country Championships is the pinnacle event for regional South Australian netballers and is the largest netball competition held in the state, taking place at Priceline Stadium across the June long weekend. 2017 marked the 77th country championship, with 87 teams from 26 regional associations competing across four divisions: seniors, 17/U, 15/U and 13/U.

Priceline Pharmacy Country Championships winners

<table>
<thead>
<tr>
<th>Division</th>
<th>Winner</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Grade</td>
<td>Western Border</td>
</tr>
<tr>
<td>B Grade</td>
<td>Great Southern</td>
</tr>
<tr>
<td>17 &amp; Under Div 1</td>
<td>Western Border Netball Association</td>
</tr>
<tr>
<td>17 &amp; Under Div 2</td>
<td>Port Lincoln Netball Association</td>
</tr>
<tr>
<td>15 &amp; Under Div 1</td>
<td>Riverland Netball Association</td>
</tr>
<tr>
<td>15 &amp; Under Div 2</td>
<td>Kangaroo Island Netball Association</td>
</tr>
<tr>
<td>15 &amp; Under Div 3</td>
<td>Mid West Netball Association</td>
</tr>
<tr>
<td>13 &amp; Under Div 1</td>
<td>Western Border Netball Association</td>
</tr>
<tr>
<td>13 &amp; Under Div 2</td>
<td>Hills Netball Association</td>
</tr>
<tr>
<td>13 &amp; Under Div 3</td>
<td>Yorke Peninsula Netball Association</td>
</tr>
</tbody>
</table>
**Academy Program**

The aim of the Regional Academy Program is to provide a development pathway for identified coaches, umpires and players from the regions and to help them reach their potential. It aims to decentralise the delivery of developmental and high performance programs to South Australian Member Associations and to develop links between the regions, Netball SA and the South Australian Sports Institute. The main program runs from February to October of each year, involving players, coaches and umpires with a minimum 40 hours contact.

2017 also saw the merger of the Lower North and Mt Lofty academies, with Netball SA assisting to ensure a smooth transition was experienced by all stakeholders.

There were also a number of new appointments within the Regional Academy staff with all but two of the academies having newly appointed Head Coaches. Darren Saul was re-appointed as Head Coach of Northern Metropolitan and Kerri-Lee Bromley for South East. Newly appointed Head Coaches were:

- **Eyre**: Meagan Lienert (former Assistant Coach)
- **Spencer**: Trudy McLauchlan (former Assistant Coach)
- **Northern**: Deb Heinjus
- **Central Ranges**: Felicity Duffield (former Assistant Coach with Mt Lofty Academy)
- **Murray**: Cassie Martin
- **Southern**: Jane Cremers (former coach with Adelaide Metropolitan Netball Academy)

Netball SA acknowledges the hard work of all our coaches, program managers, umpires, athletes and volunteers involved in the Dare to Develop a Diamond Academy Program.

**Mellor Olsson Academy Games**

More than 250 netballers from across South Australia and the invitational team from the Marlin Coast Academy in Far North Queensland played in the 2017 Mellor Olsson Academy Games from 3-5 October 2017. The games conclude the Dare to Develop a Diamond Academy Program and showcase the skills players have learnt throughout the pre-elite program.

This year marked the first time that the Adelaide Metropolitan Netball Academy competed in the Games and was run in the same format as the Regional Academy Program. The academy played a large role in the finals, with Adelaide Metropolitan A defeating Adelaide Metropolitan B in the Division 2 final, and Adelaide Metropolitan also victors in Division 3 defeating Northern Metropolitan. The Division 1 final saw Northern Metropolitan defeat South East.
Mellor Olsson Academy Games highlights

**DIVISION 1 WINNER**
Northern Metropolitan

250+ players competed

**DIVISION 2 WINNER**
Adelaide Metropolitan A

26 umpires gained a National C Grade Badge

**DIVISION 3 WINNER**
Adelaide Metropolitan

47 Players selected to attend 17/U state team trials
Inclusion and Diversity
SAASTA Aboriginal Netball Academy
For the first time since its inception in 2015, the SAASTA Aboriginal Netball Academy permitted regional students to participate in blocks within the program without requiring them to travel to Adelaide to attend classes, as had previously been stipulated. This resulted in the highest number of regional students to ever participate in the academy, at nine students. In 2017, a total of 27 students participated in the program and completed a Certificate III in Fitness supported by Pushing Performance.

2017 Program staff were:
- **Head Coach:** Danielle Johnson
- **Assistant Coach:** Suzanne Jones
- **Mentor:** Christine Glenn

Rubies
In August the SA Rubies travelled to Perth for the Marie Little OAM Shield. The Rubies again came runners up to NSW, losing by one goal in the grand final. This is an improvement on their performance last year where they lost by 15 goals to NSW in the grand final.

Male Participation
In 2017 Netball SA again received funding from the Office for Recreation and Sport for our Male Participation Strategy. We were able to direct those funds into creating opportunities for more boys and men to participate in netball programs. The relationship between Netball SA and SA Men’s and Mixed Netball Association continued to flourish resulting in an increase in male Community Coaches delivering Netball SA programs in schools and at clinics.

Reconciliation Action Plan
In late September Netball SA was proud to launch its first Reconciliation Action Plan (RAP). The RAP focuses on increasing Aboriginal and Torres Strait Islander participation in Netball SA affiliated clubs and associations. Our vision is to see an increase in the number of Aboriginal and Torres Strait Islander players, coaches and umpires progressing through our high performance pathways.

Thank you to the RAP Advisory Group, who was pivotal in the development of our RAP over the past 12 months: Sophie Murray, Kylee Goldsmith, Vanessa Dempsey, Debra Walker, Tracey Cox, Nick Drury and Christine Glenn.
Coaching

Netball SA remains committed to providing South Australian coaches with the opportunity to continue their development through the roll-out of programs and professional development workshops, and the delivery of the National Coach Accreditation System course.

In 2017 the roll-out of the new Blended Development Coach Accreditation took place across Australia with the online component going live on the Learning Management System of MyNetball. Interest in the new format was high with coaches commencing the pre-requisites online prior to registering for the face-to-face component of the course.

In addition to the netball competition at the Priceline Pharmacy Country Championships, mentoring was made available to coaches for the first time. Fifteen coaches from 10 associations registered to take part in the workshop led by Adelaide Thunderbirds Assistant Coach Jane Searle and State Coach Program Manager Roz Fraser. Associations involved were Adelaide Plains, Kadina and Districts, Mid West, Whyalla, Yorke Peninsula, Far West, Kangaroo Island, Mid Hills, Mallee and Riverland.

Netball SA Coaches Conference

The Netball SA Coaches Conference was held on Saturday 18 February 2017, with 130 coaches attending the day. Former Olympian Phil Smyth opened the conference as the keynote speaker followed by on-court sessions from high performance coaches Jane Woodlands-Thompson, Jill McIntosh, Bronwyn Bock-Jonathan and Jane Searle. Adelaide Thunderbirds Head Coach Dan Ryan rounded out the program, offering insights into the elite team environment. Coaches were then invited to a cocktail party and networking event before the Southern Force ANL match commenced.

Specialist Pilot Program

2017 marked the first time that Netball SA conducted a Specialist Pilot Program to identify and develop players aged 14 to 20 who met the height criteria for GS/GA or GD/GK (minimum 190cm) and mid-court position (minimum 180cm).

This program is aligned with Netball SA’s 2020 Strategic Plan which aims to develop a talent identification plan for athletes, coaches, umpires and administrators. The rationale behind this initiative was that a structured system, which enables the identification of talented athletes, coaches, umpires and administrators, will assist Netball SA to provide targeted opportunities and a pathway to develop a pool of talent that drives high performance outcomes.

2017 coaching accreditations

<table>
<thead>
<tr>
<th>Code</th>
<th>Course</th>
</tr>
</thead>
<tbody>
<tr>
<td>312</td>
<td>Online Foundation Course</td>
</tr>
<tr>
<td>90</td>
<td>Online Development Course</td>
</tr>
<tr>
<td>39</td>
<td>Face-to-face Development Course</td>
</tr>
<tr>
<td>5</td>
<td>Intermediate Coaching</td>
</tr>
<tr>
<td>3</td>
<td>Advanced</td>
</tr>
<tr>
<td>1</td>
<td>Elite</td>
</tr>
</tbody>
</table>
Officiating

In 2017, Netball SA’s Officiating department continued to grow the profile of umpiring and bench officiating from grassroots to high performance. The delivery of high quality educational opportunities for schools, clubs and associations saw an increase in participation and growth in officials progressing along the national pathway.

With the aim of identifying the gaps, barriers and major opportunities for improving the umpire pathway in South Australia, Netball SA engaged Mike McLaughlin from McLaughlin Sports Consultancy to conduct the Netball SA Umpire Pathway Review.

Umpiring courses

**Foundation Umpires Course (online)**
- 282 participants

**Foundation Umpires Course (face-to-face)**
- 1 course
- 40 participants

**Rules Discussion**
- 13 courses
- 455 participants

**3 Umpires Course**
- 94 courses
- 2415 participants

**Coloured Shirt Program**
- 52 centres
- 473 participants

**Learn How to Umpire**
- 5 courses
- 143 participants

**Rules of Netball Theory Exam**
- 791 online exam participants

**National Badge Competency and Mentoring Workshops**
- 2 courses
- 55 participants

Bench Officials

The 2017 Bench Officials highlights include:

- 10 participants completed the online Bench Officials Education Course

**Bench Official was assessed and awarded a State Bench Official Accreditation in the State Premier Netball Competition**

**Bench Officials were assessed and awarded a National Bench Official Accreditation during the Australian Netball League held in Adelaide**

2017 officiating achievements

<table>
<thead>
<tr>
<th>Umpire Pathway Highlights</th>
<th>Participants</th>
</tr>
</thead>
<tbody>
<tr>
<td>Underage National Championships (2017)</td>
<td>Georgina Sulley-Beales</td>
</tr>
<tr>
<td>Nine News Netball Cup Umpire Award (2017)</td>
<td>Rebecca Ferguson</td>
</tr>
<tr>
<td>Underage National Championships (2017)</td>
<td>Cara Davies</td>
</tr>
<tr>
<td>Nine News Netball Cup Significant Contribution Award (2017)</td>
<td>Deanna Stainer</td>
</tr>
<tr>
<td>Sport SA Awards - Finalist in the Official of the Year category (2016)</td>
<td>Linda Probert</td>
</tr>
</tbody>
</table>

**2017 badging statistics**

<table>
<thead>
<tr>
<th>Badge Type</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Badge</td>
<td>1</td>
</tr>
<tr>
<td>B Badges</td>
<td>20</td>
</tr>
<tr>
<td>C Badges</td>
<td>174</td>
</tr>
</tbody>
</table>
Umpires were selected to officiate at the 17/U and 19/U National Netball Championships.

Umpires selected in the 2017/2018 Emerging Talent Umpire Program.

Match day mentoring sessions were conducted across South Australia.

Regional umpires were tested for a National Badge. Two umpires were awarded a National B Badge and 42 umpires were awarded a National C Badge.

Regional umpires were talent identified by Netball SA mentors with many officiating at state trainings and City Night matches.

Neutral umpires were appointed to 34 affiliated associations/divisions grand finals.

National C Badged Umpires participated in the Regional Academy Umpiring Program across the eight regions (60% increase in participation compared to 2016).

Regional umpires were tested at the Priceline Pharmacy Country Championships with 22 umpires successfully receiving a National Badge (12 B Badges and 10 C Badges).
High Performance
Throughout 2017, the High Performance (HP) department has worked closely with all Netball SA departments on the introduction of the Suncorp Super Netball (SSN) competition. The new competition brought about changes to the structure, with a reduction from 12 to 10 contracted athletes for the Adelaide Thunderbirds, and the introduction of formal training partners.

Once again the Southern Force represented South Australia in the Australian Netball League (ANL) and our state representative teams participated in the National Netball Championships, with our 17/U team bringing home gold for the second year in a row.

With such talent coming through our HP pathway, we expect to see similar results at a national level in the years to come.

2017 High Performance highlights

- **17/U state team won back-to-back championships**
- **Hannah Petty** named captain of the National 21/U World Youth Cup Team
- **Australian Fast5 Netball World Series Team**
  Kate Shimmin, Sarah Klau and Maddy Turner
- **19/U National Squad**
  Sienna Allen
- **2017 Australian Tall Athletes Squad**
  Lucy Austin
- **17/U National Squad**
  Chelsea Blackman, Georgia Dent, Nyah Allen, Lucy Austin, Tyler Orr, Olivia Watts and Tayla Williams
- **National 21/U World Youth Cup**
  Emily Burgess, Hannah Petty and Sasha Glasgow

15 South Australian athletes named in national squads or teams
2017 Adelaide Thunderbirds

Erin Bell  
(Captain)

Jade Clarke  
(Vice-Captain)

Fiona Themann  

Chelsea Pitman

Ama Agbeze

Karyn Bailey

Emily Burgess

Hannah Petty

Malysha Kelly

Jane Cook

Renae Ingles

Sasha Glasgow

Gia Abernethy

Charlee Hodges

Lucy Armfield
Suncorp Super Netball

Adelaide Thunderbirds

The introduction of the Suncorp Super Netball competition signalled a major shift in the netball landscape. With several retirements and key players shifting clubs, it was a very new-look Adelaide Thunderbirds outfit for new Head Coach, Dan Ryan and Assistant Coach, Jane Searle.

The team was led by Captain and club veteran, Erin Bell, and Vice-Captain Jade Clarke returned for a second year. Karyn Bailey, Jane Cook and Fiona Themann joined the team from Melbourne, Chelsea Pitman returned to Australia after a year in New Zealand and defenders Ama Agbeze (England) and Malysha Kelly (Jamaica) pulled on the pink after playing in the UK Super League.

Local talents Hannah Petty and Emily Burgess rounded out the team of 10. The team had four local training partners, Sasha Glasgow, Charlee Hodges, Gia Abernethy and Lucy Armfield. Renae Ingles was added into this space early in the season. Glasgow and Ingles would go on to play key roles in the match day 10 for most of the season.

The opening round saw the Adelaide Thunderbirds host the West Coast Fever. An incredible final quarter fight back saw the home side pull off a dramatic win. It was to be the team’s only win in what was a very challenging season for the club. A string of 13 consecutive losses and an eighth-place finish hurt, but there were some positive performances along the way. A two-goal loss to powerhouse sides GIANTS Netball and Collingwood Magpies proved the team could match it with the best, but frustrating inconsistency, form and injury took its toll.

In testing circumstances, there were some shining lights. The return of club legend Renae Ingles, just seven months after the birth of her twins was truly inspirational. The elite netball debuts of Hodges, Abernethy, Cook and the emergence of Glasgow gave Adelaide Thunderbirds fans plenty to be excited about.

At the club’s Gala Awards night, Chelsea Pitman was awarded Club Champion in her first year with the club. Ama Agbeze took home the Player’s Player award and Renae Ingles won the Members award. Rising star Sasha Glasgow capped off her breakout season claiming the Tanya Denver Award.

2018 will again see a very new-look Adelaide Thunderbirds outfit. Captain Erin Bell has moved to Collingwood, Jade Clarke has returned to England, Ama Agbeze and Malysha Kelly will line up for New Zealand clubs, Jane Cook has returned home to Melbourne and Karyn Bailey has retired from elite netball in Australia.

Four players from the 2017 team have been re-signed: MVP Chelsea Pitman, Fiona Themann and local stars Sasha Glasgow and Hannah Petty. Kate Shimmin returns to Adelaide Thunderbirds after a year with the Firebirds, joining former New Zealand Silver Ferns great Leana de Bruin in the defensive circle. South African captain Bongiwe Msomi will add incredible speed to the midcourt, joining former Swift and Australian 21/U representative, Kaitlyn Bryce. Young gun shooter Abigail Latu-Meafou joins the team from the Firebirds with former Silver Fern Catherine Tuivaiti also crossing the ditch to be the team’s new spearhead shooter. While Tuivaiti is recovering from a knee reconstruction, 19-year-old Jamaican talent Shimona Nelson joins the team as a replacement player.

Adelaide Thunderbirds staff
- Head Coach: Dan Ryan
- Assistant Coach: Jane Searle
- Specialist Coach: Jenny Borlase
- Strength & Conditioning Coach: Todd Andrews
- High Performance Programs Manager: Kate Kolarovich
- Team Manager: Kathryn Rogers
- Physiotherapist: Scott Smith
- Nutritionist: Lauren Stribley
- Team Doctor: Angela Moran
- Performance Analyst: Tim Rawlins
- Leadership Consultant: Daniel Healy
- Chaplain: Emma George

Other South Australian players contracted to Suncorp Super Netball teams:
- Sarah Klau (Swifts)
- Cody Lange (Magpies)
- Natalie Medhurst (Fever)
- Maddy Proud (Swifts)
- Kate Shimmin (Firebirds)
- Maddy Turner (Swifts)
- Khao Watts (Vixens)
Australian Netball League

Underpinning the SSN, the ANL is a critical national pathway program that showcases Australia’s best young talent in a six-week competition. Each year the South Australian team, the Southern Force, shows great strength and depth, providing athletes an opportunity to showcase their skills to both the Adelaide Thunderbirds and other SSN teams.

In 2017, the Southern Force missed out on finals, narrowly edged out of fourth position by one point. When reflecting on the season, Head Coach Brian Lines said with many debutants in 2017, the year was about developing the next crop of South Australian athletes to the ANL level. He named the win against the Canberra Giants as a high point for the team, and Kelly Altmann as the team’s most consistent performer.

Southern Force staff
- **Head Coach:** Brian Lines
- **Assistant Coach:** Judy Greenwood
- **Team Manager:** Lorren Atwell
- **Physiotherapist:** Lee Corey

Southern Force squad
- Gia Abernethy (Contax)
- Kelly Altmann (Oakdale)
- Lucy Armfield (Contax)
- Amelia Basedow (Matrics)
- Georgia Brown (Garville)
- Sasha Glasgow (Contax)
- Taylor Greig (Matrics)
- Letisha Heintze (Matrics)
- Charlee Hodges (Contax)
- Chelsea Lemke (Contax)
- Rebecca Moynie (Oakdale)
- Maisie Nankivell (Matrics)
- Amehlia Schmidt (Contax)
- Rebecca Winch (Contax)

Southern Force leadership group
- **Captain:** Gia Abernethy
- **Vice Captain:** Kelly Altmann
- Chelsea Lemke
**National squads**

Lucy Austin was named in the 2017 Australian Tall Athletes Squad and a number of athletes were named in the national underage squads. Hannah Petty and Sasha Glasgow were selected to represent the Australian 21/U team at the World Youth Cup in Botswana. Hannah was appointed as Captain and led the team to a silver medal.

<table>
<thead>
<tr>
<th>Athletes</th>
<th>National squad</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sienna Allen</td>
<td>19/U</td>
</tr>
<tr>
<td>Chelsea Blackman</td>
<td>17/U</td>
</tr>
<tr>
<td>Emily Burgess</td>
<td>21/U</td>
</tr>
<tr>
<td>Georgia Dent</td>
<td>17/U</td>
</tr>
<tr>
<td>Sasha Glasgow</td>
<td>21/U</td>
</tr>
<tr>
<td>Hannah Petty</td>
<td>21/U</td>
</tr>
<tr>
<td>Nyah Allen</td>
<td>17/U</td>
</tr>
<tr>
<td>Lucy Austin</td>
<td>17/U</td>
</tr>
<tr>
<td>Tyler Orr</td>
<td>17/U</td>
</tr>
<tr>
<td>Olivia Watts</td>
<td>17/U</td>
</tr>
<tr>
<td>Tayla Williams</td>
<td>17/U</td>
</tr>
</tbody>
</table>

**South Australian Sports Institute**

The South Australian Sports Institute (SASI) Netball Program caters for the development and support of local athletes currently or identified as capable of progressing along the netball high performance pathway.

**Category 4: Developing**
(Athletes in the 21/U national squad and/or identified as developing athletes [potential Diamonds] by the national selectors.)
- Emily Burgess
- Sasha Glasgow
- Hannah Petty
- Charlee Hodges

**Category 5: Emerging**
(Athletes in the 19/U national squad and/or identified as emerging athletes [potential Diamonds] by the national selectors.)
- Sienna Allen
- Lucy Austin (Tall Athlete Program)
- Maisie Nankivell

**Talent Pool Category**
(Athletes in the 17/U national squad identified as emerging athletes [potential Diamonds] by the national selectors.)
- Nyah Allen
- Chelsea Blackman
- Georgia Dent
- Tyler Orr
- Olivia Watts
- Tayla Williams
- Lucy Austin
17/U and 19/U state teams

The 17/U and 19/U South Australian teams competed in the week-long National Netball Championships held in Canberra in April. In an astonishing grand final our 17/U team defeated Victoria by one goal, with the final score 26-25, to take home the gold for the second year in a row.

It was a near-perfect campaign for our 17/Us, with the team winning all games except their round two clash against Victoria, which saw a draw at 27-all.

The team produced convincing wins over most of the other states, defeating Tasmania by 32 goals, New South Wales by 23 goals, ACT by 22 goals and Northern Territory by 29 goals. In tight contests our 17/Us proved their composure and strength, coming out as victors against Western Australia by one goal and Queensland by two goals.

In the grand final, Chelsea Blackman was named Most Valuable Player after she helped to restrict Victoria to just eight goals in the first half. Following the win, Head Coach Lee-Anne Cummins congratulated her team saying their hard work was well and truly rewarded. She said across the campaign there was an even contribution from all players.

The 19/U South Australian team was not as successful with the team finishing sixth after a loss to ACT in the semi-final. The final scorecard was three wins, five losses, and one draw. However, a highlight of the campaign was defender Sienna Allen being named in the 19/U national squad.

17/U state team staff
- Head Coach: Lee-Anne Cummins
- Assistant Coach: Peta Maher
- Mentor Coach: Bronwyn Bock-Jonathan
- Team Manager: Sharon Kasteliz
- Physiotherapist: Chris Williams

17/U state team squad
- Nyah Allen (Mildura)
- Helene Altmann (Garville)
- Lucy Austin (Matrics)
- Chelsea Blackman (Contax)
- Georgia Dent (Matrics)
- Georgie Horjus (Parndana)
- Georgia Kraft (Encounter Bay)
- Tyler Orr (Matrics)
- Courtney Tschirig (Loxton North)
- Molly Watson (North Gambier)
- Olivia Watts (Garville)
- Tayla Williams (Contax)

17/U state team leadership group
- Captain: Tayla Williams
- Vice-Captain: Chelsea Blackman
19/U state team staff

- **Head Coach:** Kirsty Leonard-Down
- **Assistant Coach:** Amanda Shattock
- **Mentor Coach:** Bronwyn Bock-Jonathan
- **Team Manager:** Jo Whelan
- **Physiotherapist:** Alan Gray

19/U state team squad

- Sienna Allen (Garville)
- Georgia Brown (Garville)
- Sophie Croft (Matrics)
- Amelia Day (Garville)
- Adele Demasi (Garville)
- Sasha Glasgow (Contax)
- Kaylan Joy (Contax)
- Maisie Nankivell (Matrics)
- Emily O’Connell (Oakdale)
- Nicola Sulley-Beales (Garville)
- Asha Thurlow (Woods Panthers)
- Mary Wilson (Oakdale)

19/U state team leadership team

- **Captain:** Sophie Croft
- **Vice-Captains:** Maisy Nankivell
Nine News Netball Cup

The Nine News Netball Cup, the State Premier Netball Competition (SPNC), is the pinnacle competition in the state, designed to attract the best current and emerging talent in South Australia. It acts as a pre-elite preparation ground for players, coaches, administrators and officials.

In 2017, the competition comprised of eight clubs who participated in two divisions, Premier League and Reserve. The competition ran over 14 weeks plus finals in a round robin format on Friday nights at Priceline Stadium. The competition culminated on 1 September when Contax and Matrics battled it out in both the Premier League and Reserve division grand finals. Contax proved too good on the night, winning in both divisions. The final score in the Premier League grand final was 50-59, and Reserves 49-37.

For the first time the Premier League grand final was streamed live on the Spacequake Sports Facebook page, with commentary by Adelaide Thunderbirds Head Coach Dan Ryan. The game received 6,800 views.

This year was the third and final year of our partnership with Nine News Adelaide as the naming rights partner of the competition. Nine News Adelaide has made a strong commitment to Netball SA through the promotion of the competition and its associated clubs, which will facilitate growth of the profile of the competition and netball in South Australia. We thank Nine News Adelaide for their support and commitment over the last three years, and acknowledge the dedicated work of the eight SPNC clubs.

State Premier Netball Competition 2017 teams
Nine News Netball Cup Award Winners

Premier Division MVP
Laura Packard

Reserves Division MVP
Demi Verbina

Rookie of the Year
Nyah Allen

Premier Division Highest Goal scorer
Jessica Curnow

Reserves Division Highest Goal scorer
Aimee Feltham

Coaching Award
Jacqui Illman

Umpire Award
Georgina Sulley-Beales

Signification Contribution Award
Linda Probert

Team of the Year

- **Goal Shooter**: Jessica Curnow (Tango)
- **Goal Attack**: Laura Packard (Matrics)
- **Wing Attack**: Kelly Altmann (Oakdale)
- **Centre**: Stacey Hein (Matrics)
- **Wing Defence**: Georgia Beaton (Contax)
- **Goal Defence**: Kate Easther (Matrics)
- **Goal Keeper**: Lucy Armfield (Garville)

Reserves

- **Goaler**: Charlee Hodges (Contax)
- **Centre Court**: Chelsea Lemke (Contax)
- **Defender**: Kailah Greenwell (Contax)
Targeted Coach Program

Since its inception in 2015 the Targeted Coach Program (TCP) aims to develop, support and retain the next generation of advanced, elite and high performance coaches in South Australia. In 2017, participants of the TCP increased to 14, compared to 10 in 2016, and a development stream was introduced to ensure a continued pathway for coaches. The elite stream was offered once again.

A highlight of this year’s program was the workshop with former Australian coach and Netball Australia’s Hall of Fame member, Jill McIntosh, at an Adelaide Thunderbirds home game. Jill worked with the TCP participants in an activity where they simulated the roles of the Adelaide Thunderbirds coaches. This included discussing players and match-ups pre-game, strategies throughout, and a post-match review.

The following accreditations were achieved from the TCP program:

- Jacqui Illman achieved elite level
- Peter Thomas achieved advanced level

<table>
<thead>
<tr>
<th>Coach name</th>
<th>Stream</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sheree Lewis</td>
<td>Elite</td>
</tr>
<tr>
<td>Kirsty Leonard-Down</td>
<td>Elite</td>
</tr>
<tr>
<td>Leanne Eichler</td>
<td>Elite</td>
</tr>
<tr>
<td>Jacqui Illman</td>
<td>Elite</td>
</tr>
<tr>
<td>Brian Lines</td>
<td>Elite</td>
</tr>
<tr>
<td>Jenny Borlase</td>
<td>Elite</td>
</tr>
<tr>
<td>David Guley</td>
<td>Development</td>
</tr>
<tr>
<td>Julie Wakefield</td>
<td>Development</td>
</tr>
<tr>
<td>Corrine Ormsby</td>
<td>Development</td>
</tr>
<tr>
<td>Kelly Warner</td>
<td>Development</td>
</tr>
<tr>
<td>Jane Cremers</td>
<td>Development</td>
</tr>
<tr>
<td>Peter Thomas</td>
<td>Development</td>
</tr>
<tr>
<td>Brooke Trevena</td>
<td>Development</td>
</tr>
<tr>
<td>Fiona Bussoschutt</td>
<td>Development</td>
</tr>
</tbody>
</table>
With the aim of increasing focus on key commercial programs including sponsorship, membership, ticketing and merchandise, a restructure of Netball SA’s Commercial department took place in late 2016. This resulted in the formation of two separate specialist departments: Commercial, and Brand, Marketing and Communications, which continue to work together closely to drive outcomes.

This restructure has greatly increased the Commercial department’s ability to service Netball SA and Adelaide Thunderbirds members and corporate partners, while allowing us to focus on commercial activity to increase our revenue generation capabilities.

Overall 2017 saw positive results with year-on-year increases to all commercial programs and sets the foundation for continued growth in future years.

Our partners
Netball SA and the Adelaide Thunderbirds continued to expand our networks of corporate partners across all levels in 2017. We acknowledge our premier partner Priceline Pharmacy for their continued support not only of the Adelaide Thunderbirds, but also their significant contribution to netball at all levels in South Australia.

Priceline Pharmacy are passionate supporters of women in sport and actively work to inspire all women to pursue their netball dreams through our partnership.

We thank major partner Mazda Australia and their dealer network throughout South Australia for their contribution to netball at all levels since joining Netball SA as a partner in 2016. In 2017, Mazda and their South Australian dealers added significant value to netball through a range of activations with the highlight being a Mazda car giveaway at the final Adelaide Thunderbirds home game. In September we announced a two-year extension of our partnership with Mazda Australia until the end of 2019.

Over the past year, we welcomed two new major partners in Burbank Homes and HomeStart Finance. We are excited about working with these fantastic organisations to grow the profile of netball in the coming years.

Furthermore, we acknowledge the ongoing support from corporate partners Comwire IT, Mellor Olsson, Nippy’s, Torrens University Australia, Nine News Adelaide, Duncan Basheer Hannon and Academy Services and look forward to continuing partnerships into 2018 and beyond.
Netball SA and Adelaide Thunderbirds partners

Premier Partner

Corporate Partners

Major Partners

Supply Partners

Charity Partner

Media Partners
Adelaide Thunderbirds membership

2,045 members

46% increase from 2016

Despite a challenging year on-court, the Adelaide Thunderbirds membership base grew to a record level with 2,045 members in 2017, representing an increase of 46% from 2016 – a fantastic result.

A revised range of membership options were introduced for the 2017 season to coincide with the inaugural Suncorp Super Netball competition. This included streamlined membership options, more flexibility with one and three-game membership packages, and enhanced member benefits, such as exclusive clinics and access to Adelaide Thunderbirds training sessions.

Throughout the season we sought feedback from our members and conducted extensive industry research with a view to further enhance our Adelaide Thunderbirds membership offering in 2018.

Adelaide Thunderbirds ticketing and match day attendance

26,997 fans attended Adelaide Thunderbirds home games

40% increase from 2016

With the aim of growing match day attendances, three of our seven homes games were played at Titanium Security Arena, which has a seating capacity of 4,000 more than Priceline Stadium. With one extra home game in 2017, ticket sales revenue increased over 40% year-on-year from 2016.

The Commercial and Brand, Marketing and Communications teams worked side-by-side on a range of promotional campaigns targeting ticket sales for each home game. The highlight was the Round 14 Indigenous Round match that saw 6,000 people watch Adelaide Thunderbirds legend Renae Ingles play her final game for the club.

Merchandise

In 2017, two new apparel suppliers were appointed for Netball SA and the Adelaide Thunderbirds. Champion System were contracted to supply all high performance and on-court apparel for our elite programs, including the Adelaide Thunderbirds. They also introduced a customised high-performance apparel range for the Adelaide Thunderbirds, which received a positive response from athletes.

We also contracted Coast 2 Coast as our exclusive concessionaire and Netball SA merchandise supplier. This included producing an extended Adelaide Thunderbirds supporter range. Coast 2 Coast also invested in a dedicated merchandise truck present at all Adelaide Thunderbirds home games and key events, enhancing our retail presence. Both initiatives were well received.

In addition to the Adelaide Thunderbirds supporter range, Coast 2 Coast also provided customised merchandise for key Netball SA events such as the Priceline Pharmacy Country Championships and Mellor Olsson Academy Games. Following positive feedback in 2017, we will continue to work with Coast 2 Coast to enhance our merchandise in the future.
Brand, Marketing & Communications

You’ve been thunderstruck!
Brand, Marketing & Communications

After determining that we needed to dedicate more time to Netball SA marketing and communications, the Brand, Marketing and Communications (BMC) team was formed in the 2016/17 financial year. Previously part of the Commercial team, the BMC team is now led by a general manager and includes team members specialising in social media, graphic design, events, marketing and media.

This focus and specialist skillset will enable Netball SA to:

• better communicate with our members.
• promote our fantastic range of grassroots participation products.
• work with our commercial partners to build their brands.
• use evidence-based insights and research to create targeted marketing campaigns.
• facilitate engaging and successful events, including Adelaide Thunderbirds home games.

2017 marketing campaigns

The BMC team works closely with Netball SA departments to create targeted marketing campaigns for our various products and services. Below are examples of campaigns from the past year:
Our audience is highly engaged with our digital platforms.

<table>
<thead>
<tr>
<th>Platform</th>
<th>Netball SA</th>
<th>Adelaide Thunderbirds</th>
<th>Netball Cup</th>
</tr>
</thead>
<tbody>
<tr>
<td>Facebook</td>
<td>10,403</td>
<td>45,504</td>
<td>3,686</td>
</tr>
<tr>
<td>Twitter</td>
<td>2,181</td>
<td>10,547</td>
<td></td>
</tr>
<tr>
<td>Instagram</td>
<td></td>
<td>16,759</td>
<td></td>
</tr>
</tbody>
</table>
Events

In 2017 and moving forward our key focus is on improving off-court fan engagement and activations at large Netball SA and Adelaide Thunderbirds events. With Netball Australia identifying Suncorp Super Netball as an entertainment product, we’ve expanded the game-day experience for our fans with a suite of interactive and engaging off-court activations for all age groups. This included improved partner engagement and fan village activations at all Adelaide Thunderbirds home games. The fan village concept was also expanded at the Priceline Pharmacy Country Championships.

Our key end-of-season dinners, the Adelaide Thunderbirds Awards Dinner and Nine News Netball Cup Presentation Dinner, saw new features introduced to the nights, which were all well-received by attendees.

For the first time, the Nine News Netball Cup dinner was themed, with ‘masquerade’ chosen. The theme was carried through the evening with centrepieces incorporating masks and a best mask competition held.

The evening also incorporated a silent auction with revenue raised filtered back into Netball SA and the Priceline Sisterhood Foundation. The event was held on Saturday 19 August at the Stamford Plaza Adelaide with 231 in attendance with representatives from all eight SPNC clubs.

The Adelaide Thunderbirds Award Dinner focused on celebrating the club’s 20-year history. The inclusion of a panel discussion with club greats Kathryn Harby-Williams, Natalie von Bertouch and Marg Angove was extremely well received and added an entertaining element to the evening.

Sponsor attendance was high on the evening and Adelaide Thunderbirds players were briefed to engage the sponsors throughout the event, which was evident on the evening and well received. The dinner was attended by 144 guests and held on Friday 23 June at the Hilton Adelaide.
Corporate Services

Netball SA’s newly-formed Corporate Services department is responsible for overseeing administration and reception, budget development, financial compliance and control, human resources management, information and communications technology, MyNetball, risk management, work health and safety, and stadium operations.

Operating performance
Netball SA has delivered an operating surplus of $54,232 for the 2016/17 financial year. A figure very close to the budget target.

Whilst the result is an improvement on last year, it has been improved by a one-off write-off to liability accounts that are no longer required ($219,000). Had this adjustment not been made, the organisation would have made an operating loss.

Netball SA continues to operate with tight margins and pursues all appropriate opportunities and initiatives to improve our financial health and that of our associations, leagues and clubs. We continue to be prudent in all our financial dealings, respecting both our member contributions and the current economic climate.

As at 30 September 2017, Netball SA has net assets of $3,895,096.

MyNetball

71% increase in self registrations from 2016

MyNetball remains a key component in assisting Netball SA’s associations and clubs to manage their members and competitions. We continue to support all associations and clubs, providing training and assistance with the database, competition management and website components of MyNetball. With compulsory online registrations in MyNetball scheduled for 2019, significant training opportunities will be scheduled with those associations and clubs requiring training during 2018.

Priceline Stadium upgrade grant

In 2018, Netball SA looks forward to undertaking stadium upgrade works to improve the facility for participants and patrons, ensuring that Priceline Stadium is a world-class netball facility. The upgrade has been in the pipeline since 2016, when Netball SA commissioned Rod Hook & Associates to prepare an infrastructure vision document and business case for facility upgrades to Priceline Stadium.

In 2017, Netball SA was fortunate to obtain over $6.1 million in grants from the South Australian Government to fund upgrades. Netball SA was granted $500,000 through the Female Facilities Program, $1.1 million linked to asset compliance audit works, and $4.5 million to undertake the first step in the multi-stage redevelopment of Priceline Stadium, detailed in the infrastructure vision document.

In 2018, projects such as car park improvements including repaving and line marking, a new point-of-sale system, turnstile solutions, office refurbishments, and player facilities upgrades will be undertaken.
2017 stadium highlights

Priceline Stadium

- 400,000+ visits to Priceline Stadium
- 217 room bookings
- 9 events used the whole venue
- 8 regular netball competitions held throughout the year
SOUTH AUSTRALIAN NETBALL ASSOCIATION INC.

Directors' Report
30 September 2017

Your Directors present their report on the South Australian Netball Association Inc. for the financial year ended 30 September 2017.

The names of the Directors in office at any time during, or since the end of, the year are:

Names
Graeme Gilbert (President)
Susan Comerford (retired April 2017)
Tanya Denning
Glenn Docherty
Allison Clarke
Nicole Williams
Steve Nolis
Steve Olech
Megan Carter
Leanne Grantham (appointed June 2017)

Principal activities
The principal activity of the association during the financial year was the promotion of netball throughout South Australia, the management of a sporting stadium, and managing the operation of the Adelaide Thunderbirds.

Operating Results
The surplus of the association for the financial year amounted to $54,232 (2016: deficit of $204,871).

Significant Changes in State of Affairs
No significant changes in the association's state of affairs occurred during the financial year.

After Balance Date Events
No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the South Australian Netball Association Inc., the result of those operations or the state of affairs of the South Australian Netball Association Inc. in future financial years.

Signed in accordance with a resolution of the Directors:

Graeme Gilbert
President

Tanya Denning
Director
SOUTH AUSTRALIAN NETBALL ASSOCIATION INC.

STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 SEPTEMBER 2017

<table>
<thead>
<tr>
<th>Note</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Income</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administration</td>
<td>1,703,210</td>
<td>1,639,900</td>
</tr>
<tr>
<td>Sponsorship</td>
<td>352,113</td>
<td>341,223</td>
</tr>
<tr>
<td>Coaching and Player development</td>
<td>682,914</td>
<td>416,650</td>
</tr>
<tr>
<td>Competition</td>
<td>47,450</td>
<td>73,553</td>
</tr>
<tr>
<td>Umpiring</td>
<td>75,863</td>
<td>40,483</td>
</tr>
<tr>
<td>Thunderbirds</td>
<td>1,903,735</td>
<td>1,381,286</td>
</tr>
<tr>
<td>Stadium</td>
<td>1,830,886</td>
<td>2,186,304</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>2</td>
<td>6,596,171</td>
</tr>
</tbody>
</table>

| Expenses                                    |         |         |
| Administration                              | (2,486,177) | (2,424,318) |
| Coaching and Player development              | (451,440)  | (436,875)  |
| Competition                                 | (296,939)  | (331,708)  |
| Umpiring                                    | (158,127)  | (127,189)  |
| Thunderbirds                                | (1,957,880) | (1,655,429) |
| Stadium                                     | (1,191,377) | (1,308,750) |
|                                              | 3       | (6,541,940) | (6,284,270) |

| Net profit attributable to members of the entity | 54,232 | (204,871) |
| Other comprehensive income                   | -     | -         |

| Total comprehensive income attributable to members of the entity | 54,232 | (204,871) |

The accompanying notes form part of the financial statements.
SOUTH AUSTRALIAN NETBALL ASSOCIATION INC.

STATEMENT OF FINANCIAL POSITION
AS AT 30 SEPTEMBER 2017

<table>
<thead>
<tr>
<th>Note</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$</td>
<td>$</td>
</tr>
</tbody>
</table>

**CURRENT ASSETS**

- Cash and cash equivalents: 6
  - 2017: $2,287,329
  - 2016: $1,331,868
- Trade and other receivables: 7
  - 2017: $455,108
  - 2016: $396,409
- Inventories: 8
  - 2017: $23,648
  - 2016: $21,114
- Other current assets: 9
  - 2017: $167,708
  - 2016: $52,414

**Total Current Assets**: $2,933,793

**NON-CURRENT ASSETS**

- Property, plant and equipment: 10
  - 2017: $3,153,609
  - 2016: $3,319,897
- Capital work in progress: 10
  - 2017: $10,885
  - 2016: $- (Not applicable)

**Total Non-Current Assets**: $3,164,493

**Total Assets**: $6,098,286

**CURRENT LIABILITIES**

- Trade and other payables: 11
  - 2017: $1,991,984
  - 2016: $1,064,973
- Short-term provisions: 12
  - 2017: $114,734
  - 2016: $125,722

**Total Current Liabilities**: $2,106,717

**NON-CURRENT LIABILITIES**

- Long-term provisions: 12
  - 2017: $96,471
  - 2016: $90,143

**Total Non-Current Liabilities**: $96,471

**Total Liabilities**: $2,203,189

**NET ASSETS**: $3,895,096

**EQUITY**

- Retained earnings: $3,495,096
- Reserves: $400,000

**Total Equity**: $3,895,096

The accompanying notes form part of the financial statements.
SOUTH AUSTRALIAN NETBALL ASSOCIATION INC.

STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 SEPTEMBER 2017

<table>
<thead>
<tr>
<th></th>
<th>Retained Earnings $</th>
<th>Capital Works Reserve $</th>
<th>Total $</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Equity as at beginning of period</td>
<td>3,645,735</td>
<td>400,000</td>
<td>4,045,735</td>
</tr>
<tr>
<td>Profit attributable to members</td>
<td>(204,871)</td>
<td>-</td>
<td>(204,871)</td>
</tr>
<tr>
<td>Equity as at 30 September 2016</td>
<td>3,440,864</td>
<td>400,000</td>
<td>3,840,864</td>
</tr>
</tbody>
</table>

| 2017           |                     |                         |         |
| Equity as at beginning of period | 3,440,864         | 400,000                 | 3,840,864 |
| Profit attributable to members | 54,232            | -                       | 54,232  |
| Equity as at 30 September 2017 | 3,495,096         | 400,000                 | 3,895,096 |

The accompanying notes form part of the financial statements.
### SOUTH AUSTRALIAN NETBALL ASSOCIATION INC.

**STATEMENT OF CASH FLOWS**
**FOR THE YEAR ENDED 30 SEPTEMBER 2017**

<table>
<thead>
<tr>
<th></th>
<th>Note</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CASH FLOWS FROM OPERATING ACTIVITIES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Receipts from customers</td>
<td></td>
<td>6,523,759</td>
<td>5,762,966</td>
</tr>
<tr>
<td>Payments to suppliers and employees</td>
<td></td>
<td>(5,472,053)</td>
<td>(6,105,051)</td>
</tr>
<tr>
<td>Interest received</td>
<td></td>
<td>13,712</td>
<td>14,411</td>
</tr>
<tr>
<td>Finance costs</td>
<td></td>
<td>-</td>
<td>(962)</td>
</tr>
<tr>
<td><strong>NET CASH INFLOW FROM OPERATING ACTIVITIES</strong></td>
<td>15</td>
<td>1,065,418</td>
<td>(328,637)</td>
</tr>
<tr>
<td><strong>CASH FLOWS FROM INVESTING ACTIVITIES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Payments for purchase of property, plant and equipment</td>
<td></td>
<td>(109,959)</td>
<td>(483,694)</td>
</tr>
<tr>
<td><strong>NET CASH (OUTFLOW) FROM INVESTING ACTIVITIES</strong></td>
<td></td>
<td>(109,959)</td>
<td>(483,694)</td>
</tr>
<tr>
<td><strong>CASH FLOWS FROM FINANCING ACTIVITIES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Repayment of borrowings</td>
<td></td>
<td>-</td>
<td>(47,701)</td>
</tr>
<tr>
<td>Debt relief funding</td>
<td></td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES</strong></td>
<td></td>
<td>-</td>
<td>(47,701)</td>
</tr>
<tr>
<td><strong>NET (DECREASE)/INCREASE IN CASH HELD</strong></td>
<td></td>
<td>955,460</td>
<td>(860,032)</td>
</tr>
<tr>
<td>Cash at Beginning of Year</td>
<td></td>
<td>1,331,868</td>
<td>2,191,900</td>
</tr>
<tr>
<td>Cash at End of Year</td>
<td>6</td>
<td>2,287,329</td>
<td>1,331,868</td>
</tr>
</tbody>
</table>

The accompanying notes form part of the financial statements.
NOTE 1 - STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the requirements of the Associations Incorporation Act 1985 (SA).

The financial report of South Australian Netball Association Inc complies with all Australian equivalents to International Financial Reporting Standards (AIFRS) in their entirety.

The following is a summary of the material accounting policies adopted by the association in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

Reporting Basis and Conventions

The financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, and financial assets and financial liabilities for which the fair value basis of accounting has been applied.

a) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation and impairment losses.

Property

The financial interest in the stadium facility is shown at cost less any accumulated amortisation.

Plant and Equipment

The depreciable amount of all fixed assets excluding building and improvements, is depreciated on a diminishing value basis over their useful lives commencing from the time the asset is held ready for use. The building and improvements are depreciated on a straight line basis. The depreciation rates for each class of depreciable assets are:

<table>
<thead>
<tr>
<th>Category of Fixed Assets</th>
<th>Depreciation rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Buildings</td>
<td>2.5%</td>
</tr>
<tr>
<td>Plant and equipment</td>
<td>10 - 67%</td>
</tr>
<tr>
<td>Motor vehicles</td>
<td>20 - 25%</td>
</tr>
<tr>
<td>Office equipment</td>
<td>20 - 40%</td>
</tr>
<tr>
<td>Computer equipment</td>
<td>20 - 67%</td>
</tr>
<tr>
<td>Improvements</td>
<td>2.5 - 40%</td>
</tr>
</tbody>
</table>

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each balance date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposal are determined by comparing proceeds with carrying amount. These gains and losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation relating to that asset are transferred to retained earnings.
NOTE 1 - STATEMENT OF ACCOUNTING POLICIES (CONT.)

b) Impairment of Assets

At each reporting date, the association reviews the carrying values of its assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Where it is not possible to determine recoverable amount of an individual asset, the association estimates the recoverable amount of the cash-generating unit to which the asset belongs.

c) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the balance sheet.

d) Financial Instruments

Recognition

Financial instruments are initially measured at cost on trade date, which includes transaction costs, when the related contractual rights or obligations exist. Subsequent to initial recognition these instruments are measured as set out below.

Financial assets at fair value through profit and loss

A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management and within the requirements of AASB 139: "Recognition and Measurement of Financial Instruments". Derivatives are also categorised as held for trading unless they are designated as hedges. Realised and unrealised gains and losses arising from changes in the fair value of these assets are included in the income statement in the period in which they arise.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at amortised cost using the effective interest rate method.

Held-to-maturity investments

These investments have fixed maturities, and it is the economic entity's intention to hold these investments to maturity. Any held-to-maturity investments held by the entity are stated at amortised cost using the effective interest rate method.

Available-for-sale financial assets

Available-for-sale financial assets include any financial assets not included in the above categories. Available for-sale financial assets are reflected at fair value. Unrealised gains and losses arising from changes in fair and losses arising from changes in fair value are taken directly to equity.
NOTE 1 - STATEMENT OF ACCOUNTING POLICIES (CONT.)

Financial liabilities

Non-derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisation.

Fair value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

Impairment

At each reporting date, the association assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the income statement.

e) Revenue

Revenue from the sale of goods is recognised upon the delivery of goods to customers.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

All revenue is stated net of the amount of goods and services tax (GST).

f) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

g) Reserves

This reserve was created in 2011/12. Amounts allocated to this reserve are determined by the board on an annual basis. The funds will primarily be used for capital works.

h) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.
NOTE 2 - REVENUE AND OTHER INCOME

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Affiliation fees</td>
<td>1,180,896</td>
<td>1,119,051</td>
</tr>
<tr>
<td>Grants &amp; subsidies</td>
<td>779,333</td>
<td>1,126,873</td>
</tr>
<tr>
<td>Sponsorships</td>
<td>1,204,718</td>
<td>951,928</td>
</tr>
<tr>
<td>Hospitality</td>
<td>540,194</td>
<td>546,065</td>
</tr>
<tr>
<td>Facility hire</td>
<td>326,997</td>
<td>292,745</td>
</tr>
<tr>
<td>Entrance fees</td>
<td>971,694</td>
<td>950,576</td>
</tr>
<tr>
<td>Memberships &amp; ticket sales</td>
<td>433,802</td>
<td>324,347</td>
</tr>
<tr>
<td>Merchandise sales</td>
<td>30,383</td>
<td>82,510</td>
</tr>
<tr>
<td>Interest</td>
<td>13,712</td>
<td>14,411</td>
</tr>
<tr>
<td>Competitions, coaching, community education &amp; umpiring</td>
<td>850,490</td>
<td>572,915</td>
</tr>
<tr>
<td>Other</td>
<td>263,954</td>
<td>97,978</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>6,596,171</strong></td>
<td><strong>6,079,399</strong></td>
</tr>
</tbody>
</table>

NOTE 3 - PROFIT FROM ORDINARY ACTIVITIES

Profit from continuing operations include the following specific expenses that are required to be disclosed by the Australian Accounting Standards:

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost of sales</td>
<td>201,479</td>
<td>362,403</td>
</tr>
<tr>
<td>Depreciation</td>
<td>265,363</td>
<td>254,059</td>
</tr>
<tr>
<td>Employee benefits expenses</td>
<td>2,244,128</td>
<td>2,221,384</td>
</tr>
<tr>
<td>Finance costs</td>
<td>-</td>
<td>962</td>
</tr>
</tbody>
</table>

NOTE 4 - KEY MANAGEMENT PERSONNEL COMPENSATION

<table>
<thead>
<tr>
<th></th>
<th>Short-term benefits Remuneration</th>
<th>Post employment benefits Superannuation</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>2017 Total Compensation</td>
<td>543,433</td>
<td>47,601</td>
<td>591,034</td>
</tr>
<tr>
<td>2016 Total Compensation</td>
<td>689,543</td>
<td>63,475</td>
<td>753,018</td>
</tr>
</tbody>
</table>

NOTE 5 - AUDITOR’S REMUNERATION

Remuneration of the auditor for:

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>- auditing or reviewing the financial report</td>
<td>9,500</td>
<td>11,100</td>
</tr>
<tr>
<td>- other services</td>
<td>2,400</td>
<td>3,200</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>11,900</strong></td>
<td><strong>14,300</strong></td>
</tr>
</tbody>
</table>
NOTE 6 - CASH AND CASH EQUIVALENTS

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash on hand</td>
<td>$24,940</td>
<td>$30,360</td>
</tr>
<tr>
<td>Cash at bank</td>
<td>$2,262,389</td>
<td>$1,301,508</td>
</tr>
</tbody>
</table>

**Reconciliation of cash**

Cash at the end of the financial year as shown in the cash flow statement is reconciled to items in the balance sheet as follows:

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$2,208,360</td>
<td>$1,270,629</td>
</tr>
<tr>
<td>Cash at bank - divisions</td>
<td>$78,969</td>
<td>$61,239</td>
</tr>
</tbody>
</table>

**NOTE 7 - TRADE AND OTHER RECEIVABLES**

**CURRENT**

<table>
<thead>
<tr>
<th>Trade receivables</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade receivables</td>
<td>$455,108</td>
<td>$396,409</td>
</tr>
</tbody>
</table>

**(i) Credit Risk - Trade and Other Receivables**

The association does not have any material credit risk exposure to any single receivable or group of receivables.

The following table details the association's trade and other receivables exposure to credit risk with ageing analysis and impairment provided thereon. Amounts are considered as "past due" when the debt has not been settled within the terms and conditions agreed between the association and the customer. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtor and are provided for where there are specific circumstances indicating that the debt may not be fully repaid to the association.

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Past due and impaired</td>
<td>$455,108</td>
<td>$396,409</td>
</tr>
<tr>
<td>Past due but not impaired</td>
<td>$23,429</td>
<td>$9,184</td>
</tr>
<tr>
<td>Within initial trade terms</td>
<td>$34,652</td>
<td>$41,931</td>
</tr>
<tr>
<td></td>
<td>$61,610</td>
<td>$30,370</td>
</tr>
<tr>
<td></td>
<td>$335,417</td>
<td>$314,924</td>
</tr>
</tbody>
</table>

**2017**

<table>
<thead>
<tr>
<th>Trade and other receivables</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade and other receivables</td>
<td>$455,108</td>
<td>$396,409</td>
</tr>
</tbody>
</table>

**2016**

<table>
<thead>
<tr>
<th>Trade and other receivables</th>
<th>2016</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade and other receivables</td>
<td>$396,409</td>
<td>$396,409</td>
</tr>
</tbody>
</table>

(10)
**SOUTH AUSTRALIAN NETBALL ASSOCIATION INC.**

**NOTES TO AND FORMING PART OF THE ACCOUNTS**
**FOR THE YEAR ENDED 30 SEPTEMBER 2017**

<table>
<thead>
<tr>
<th><strong>NOTE 8 - INVENTORIES</strong></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Merchandise &amp; trading stock</td>
<td>23,648</td>
<td>21,114</td>
</tr>
<tr>
<td><strong>NOTE 9 - OTHER CURRENT ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>CURRENT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prepayments</td>
<td>72,820</td>
<td>50,704</td>
</tr>
<tr>
<td>Accrued income</td>
<td>94,888</td>
<td>1,710</td>
</tr>
<tr>
<td><strong>NOTE 10 - PROPERTY, PLANT AND EQUIPMENT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>LAND AND BUILDINGS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Financial interest in stadium facility</td>
<td>3,650,143</td>
<td>3,650,143</td>
</tr>
<tr>
<td>Property held out for use - at cost</td>
<td>(1,343,761)</td>
<td>(1,252,507)</td>
</tr>
<tr>
<td>Less: Accumulated Depreciation</td>
<td>2,306,382</td>
<td>2,397,636</td>
</tr>
<tr>
<td>Stadium Steel Shelters</td>
<td>226,369</td>
<td>226,369</td>
</tr>
<tr>
<td>Less: Accumulated Depreciation</td>
<td>(65,977)</td>
<td>(60,318)</td>
</tr>
<tr>
<td>Building Improvements</td>
<td>550,328</td>
<td>550,328</td>
</tr>
<tr>
<td>Less: Accumulated Depreciation</td>
<td>(194,843)</td>
<td>(136,492)</td>
</tr>
<tr>
<td><strong>Total land and buildings</strong></td>
<td>2,822,259</td>
<td>2,977,523</td>
</tr>
<tr>
<td><strong>PLANT AND EQUIPMENT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Plant and equipment</td>
<td>463,872</td>
<td>383,387</td>
</tr>
<tr>
<td>Less: Accumulated Depreciation</td>
<td>(230,806)</td>
<td>(168,536)</td>
</tr>
<tr>
<td>Computer equipment</td>
<td>234,055</td>
<td>215,465</td>
</tr>
<tr>
<td>Less: Accumulated Depreciation</td>
<td>(181,898)</td>
<td>(146,108)</td>
</tr>
<tr>
<td>Furniture, fixtures and fittings</td>
<td>39,157</td>
<td>69,357</td>
</tr>
<tr>
<td>Less: Accumulated Depreciation</td>
<td>(196,085)</td>
<td>(186,001)</td>
</tr>
<tr>
<td><strong>Motor Vehicles</strong></td>
<td>47,958</td>
<td>47,958</td>
</tr>
<tr>
<td>Less: Accumulated Depreciation</td>
<td>(41,652)</td>
<td>(39,697)</td>
</tr>
<tr>
<td><strong>Total plant and equipment</strong></td>
<td>331,350</td>
<td>342,374</td>
</tr>
<tr>
<td><strong>Total property, plant and equipment</strong></td>
<td>3,153,609</td>
<td>3,319,897</td>
</tr>
</tbody>
</table>
### NOTE 10 - PROPERTY, PLANT AND EQUIPMENT (CONT)

#### a) Movement in Carrying amount

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year.

<table>
<thead>
<tr>
<th></th>
<th>Buildings &amp; Building improvements $</th>
<th>Plant and equipment $</th>
<th>Computer equipment $</th>
<th>Furniture, fixtures &amp; Fittings $</th>
<th>Motor Vehicles $</th>
<th>Stadium Steel Shelters $</th>
<th>Total $</th>
</tr>
</thead>
<tbody>
<tr>
<td>Balance at beginning of the year</td>
<td>2,811,472</td>
<td>214,851</td>
<td>69,357</td>
<td>49,904</td>
<td>8,261</td>
<td>166,051</td>
<td>3,319,897</td>
</tr>
<tr>
<td>Additions</td>
<td>-</td>
<td>80,485</td>
<td>18,590</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>99,076</td>
</tr>
<tr>
<td>Depreciation expense</td>
<td>(149,605)</td>
<td>(62,270)</td>
<td>(35,790)</td>
<td>(10,084)</td>
<td>(1,955)</td>
<td>(5,659)</td>
<td>(265,363)</td>
</tr>
<tr>
<td>Carrying amount at the end of year</td>
<td><strong>2,661,867</strong></td>
<td><strong>233,066</strong></td>
<td><strong>52,157</strong></td>
<td><strong>39,820</strong></td>
<td><strong>6,306</strong></td>
<td><strong>160,392</strong></td>
<td><strong>3,153,609</strong></td>
</tr>
</tbody>
</table>
NOTE 11 - TRADE AND OTHER PAYABLES

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>CURRENT</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unsecured</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Trade payables</td>
<td>120,196</td>
<td>88,481</td>
</tr>
<tr>
<td>Sundry payables and accrued expenses</td>
<td>385,120</td>
<td>449,292</td>
</tr>
<tr>
<td>Income in advance</td>
<td>1,486,667</td>
<td>527,200</td>
</tr>
<tr>
<td></td>
<td>1,991,984</td>
<td>1,064,973</td>
</tr>
</tbody>
</table>

NOTE 12 - PROVISIONS

<table>
<thead>
<tr>
<th></th>
<th>Employee Entitlement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Opening balance at 1 October 2016</td>
<td>215,865</td>
</tr>
<tr>
<td>Additional provisions</td>
<td>(25,443)</td>
</tr>
<tr>
<td>Taken during the year</td>
<td>20,783</td>
</tr>
<tr>
<td>At 30 September 2017</td>
<td>211,205</td>
</tr>
</tbody>
</table>

Analysis of Total Provisions

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current</td>
<td>114,734</td>
<td>125,722</td>
</tr>
<tr>
<td>Non-current</td>
<td>96,471</td>
<td>90,143</td>
</tr>
<tr>
<td></td>
<td>211,205</td>
<td>215,865</td>
</tr>
</tbody>
</table>

NOTE 13 - RELATED PARTY TRANSACTIONS

The South Australian Netball Association has made payments on normal commercial terms to members of the Board for coaching and umpiring duties and workshop presentations undertaken during the year.

NOTE 14 - SEGMENT REPORTING

The Association operates in the sporting sector within South Australia.
NOTE 15 - CASH FLOW INFORMATION

Reconciliation of Cash Flow from Operations with Profit after Income Tax

<table>
<thead>
<tr>
<th>Description</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net profit for the period</td>
<td>54,232</td>
<td>(204,871)</td>
</tr>
<tr>
<td>Non-cash flows in profit from ordinary activities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation</td>
<td>265,363</td>
<td>254,059</td>
</tr>
</tbody>
</table>

Changes in Assets and Liabilities

<table>
<thead>
<tr>
<th>Description</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Increase)/Decrease in receivables and prepayments</td>
<td>(58,700)</td>
<td>(102,416)</td>
</tr>
<tr>
<td>(Increase)/Decrease in other current assets</td>
<td>(115,294)</td>
<td>12,738</td>
</tr>
<tr>
<td>(Increase)/Decrease in inventories</td>
<td>(2,532)</td>
<td>11,406</td>
</tr>
<tr>
<td>Increase/(Decrease) in payables and accruals</td>
<td>927,011</td>
<td>(338,130)</td>
</tr>
<tr>
<td>Increase/(Decrease) in provisions</td>
<td>(4,660)</td>
<td>38,577</td>
</tr>
<tr>
<td>Cashflow from operations</td>
<td>1,065,419</td>
<td>(328,637)</td>
</tr>
</tbody>
</table>

NOTE 16 - FINANCIAL INSTRUMENTS

Financial Risk Management

The association’s financial instruments consist mainly of deposits with banks, local money market instruments, short-term investments, bank term debt, accounts receivable and payable.

The association does not have any derivative instruments at 30 September 2017.

(a) Financial Risks

The main risks the association is exposed to through its financial instruments are interest rate risk, liquidity risk and credit risk.

Interest rate risk

Interest rate risk is managed with a fixed rate debt when applicable, there was no interest bearing liabilities at balance date.

Liquidity risk

The association manages liquidity risk by monitoring forecast cash flows.

Credit risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the balance sheet and notes to the financial statements.
## Interest Rate Risk

The association’s exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on classes of financial assets and financial liabilities, is as follows:

<table>
<thead>
<tr>
<th></th>
<th>Weighted Average Effective Interest Rate</th>
<th>Interest Bearing</th>
<th>Non-interest Bearing</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Assets</td>
<td>%</td>
<td>%</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>1.03</td>
<td>1.11</td>
<td>2,262,389</td>
<td>1,301,508</td>
</tr>
<tr>
<td>Trade and other receivables</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total Financial Assets</td>
<td></td>
<td></td>
<td>2,262,389</td>
<td>1,301,508</td>
</tr>
<tr>
<td>Financial Liabilities:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trade and sundry creditors</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Borrowings</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total Financial Liabilities</td>
<td></td>
<td></td>
<td>120,196</td>
<td>88,481</td>
</tr>
</tbody>
</table>
NOTE 16 - FINANCIAL INSTRUMENTS (CONT.)

(c) Net Fair Value

The net fair value of cash and cash equivalents and non-interest bearing monetary financial assets and liabilities of the entity approximates their carrying amount.

(d) Sensitivity Analysis

The Association has performed a sensitivity analysis relating to its exposure to interest rate risk at balance date, noting no interest bearing liabilities at this time. As the majority of interest rates are low floating rates or short term fixed rates, fluctuation in interest rates with all other variables assumed unchanged, would not be considered to be material.

NOTE 17 - NEW ACCOUNTING STANDARDS AND INTERPRETATIONS

Certain new accounting standards and interpretations have been published that are not mandatory for 30 September 2017 reporting periods. The South Australian Netball Association Inc assessment is that there will be no impact from these new standards and interpretations.

NOTE 18 - ASSOCIATION DETAILS

The registered office of the association is:
South Australian Netball Association Inc
155 Railway Terrace
Mile End South SA 5031
SOUTH AUSTRALIAN NETBALL ASSOCIATION INC.

Statement by the Directors

In the opinion of the Directors the financial report as set out on pages 2 to 16:

1. Presents a true and fair view of the financial position of South Australian Netball Association Inc as at 30 September 2017 and its performance for the year ended on that date in accordance with the Australian Accounting Standards, mandatory professional reporting requirements and other authoritative pronouncements of the Australian Accounting Standards Board.

2. At the date of this statement, there are reasonable grounds to believe that South Australian Netball Association Inc will be able to pay its debts as and when they fall due.

The Directors further state that the following related party transactions occurred during the financial year:

1. Mr G Gilbert (President) received payments on normal commercial terms for umpiring duties undertaken throughout the year.

2. Ms M Carter received payments on normal commercial terms as a coaching course presenter and mentor coach for the Regional Academies.

This statement is made in accordance with a resolution of the Directors and is signed for and on behalf of the Directors by:

Graeme Gilbert
President

Tanya Denning
Director

Dated this 30th day of November, 2017
INDEPENDENT AUDITOR’S REPORT
TO THE MEMBERS OF
SOUTH AUSTRALIAN NETBALL ASSOCIATION INC.

Auditor’s Opinion

We have audited the accompanying financial report of South Australian Netball Association Inc., which comprises the statement of financial position as at 30 September 2017 and the statement of comprehensive income, statement of changes in equity, statement of cash flows for the year ended on that date, a summary of significant accounting policies and other explanatory notes and the statement by Board of Management.

In our opinion:

The financial report of South Australian Netball Association Inc is in accordance with the Associations Incorporation Act (SA) 1886, including:

i. giving a true and fair view of the association’s financial position as at 30 September 2017 and of its performance for the year ended on that date; and

ii. complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Associations Incorporation Act (SA) 1886.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Financial Report section of our report. We are independent of the South Australian Netball Association Inc. in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board’s APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Report

Management is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the South Australian Netball Association Inc’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the South Australian Netball Association Inc or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the South Australian Netball Association Inc’s financial reporting process.
Auditor's Responsibility

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: http://www.auasb.gov.au/Home.aspx. This description forms part of our auditor's report.

Bentleys SA Audit Partnership

[Signature]

DAVID PAPA
PARTNER

Dated at Adelaide this 8th day of December 2017
Awesome GOAL!
I love Adelaide Thunderbirds!