## 2016 Annual Report NETBALL SA

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## 2016 Annual Report NETBALL SA



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## Board of Directors NETBALL SA

### Graeme Gilbert President



Graeme has been a member of the Netball SA Board since its inception in 2001 and has been the President of Netball SA since 2009. He is also a member of the Netball SA Stadium Board. Graeme has been involved in the sport, both as an umpire and administrator, for almost 30 years. A chartered accountant by trade, Graeme brings strong financial, governance and change management skills to the board. He is currently employed as the Chief Financial Officer for a national recruitment company. Graeme has also had previous involvement at board level with other sports, namely local football (SANFL) and tennis.

## Jenny Borlase



Jenny joined the Netball SA Board in 2008 and her tenure ended February 2016. Prior to this, she spent three years on the Netball Victoria Board. Jenny has held many different positions within netball from Australian player to coach, commentator and selector and more recently as Specialist Shooting Coach of the Adelaide Thunderbirds. This involvement has given her an in-depth understanding of the sport and a clear vision for its future. Having completed her Masters in Business Administration (MBA) in March 2011, she has gained a broad understanding and been exposed to current thinking on leading and managing organisations. She is passionate about making netball accessible to our community and making it the number one choice for participants in sport.

## Megan Carter



Megan joined the Netball SA Board in August 2016. She brings to the board a depth of netball knowledge, with over 15 years experience as a player and 25 years as a coach, most recently as a Premier League coach and intrastate and international coach mentor. Megan possesses experience and a strong skill set in project and change management, stakeholder engagement, assurance, people development and process improvement. Having had first-hand experience in creating an inclusive and growth mind-set culture for teams, programs and clubs, she understands the important role participation and involvement plays in creating confident and resilient young women. Megan is passionate about ensuring netball creates an environment to support integrated success at grassroots, community, club and high performance levels.

### Ali Clarke



Appointed to the Netball SA Board in 2014, media personality Ali brings a wealth of skills to Netball SA. Ali has extensive experience in the Adelaide media landscape and brings an integrated knowledge of strategic innovation and creativity to netball. She has worked in the television industry as a sports journalist and courtside reporter for Network Ten's coverage of Adelaide Thunderbirds games. She has also spent a decade on breakfast radio, been a columnist for the Advertiser and worked in the television industry as a sport reporter and presenter. She now presents the Mornings Program on ABC Radio Adelaide. Ali has previous board experience with the Julia Farr Foundation and currently runs her own media advisory group, Little Bean Consulting. While she describes her netball playing days as fun rather than fierce, she has three young children and can't wait for either of her daughters to pick up a netball for the first time.



### Susan Comerford



Susan was a member of the inaugural Netball SA Board from 2002 to 2005 and rejoined the board in 2011. Susan commenced her career as a corporate and commercial lawyer, working in a range of roles across private practice, corporate and government. For the past 20 years she has specialised in legal practice management, currently holding the position of People and Practice Manager with one of Adelaide's largest commercial law firms. Susan's experience spans across all aspects of general management, with a focus on human resources in the context of professional services. In 2015 as the recipient of an Australian Sports Commission grant for Women Leaders in Sport, she successfully completed the Company Directors' Course with the Australian Institute of Company Directors. Susan is also Vice President on the Board of the Australasian Legal Practice Management Association. For three years she has also held the role of Netball SA Delegate to Netball Australia. Susan's skills and background give her the ability to take a high level strategic approach, and to make a contribution to the growth and development of netball through her roles at both a state and national level.

## Tanya Denning



Tanya joined the Netball SA Board in 2012. She has considerable experience in corporate governance, having practiced corporate law for the past 13 years. A partner of a corporate law firm, Tanya brings to the board corporate and commercial legal insight and experience. Tanya has other board experience including being a member of the Resources and Energy Lawyers Association and President of the South Australian branch. Tanya has also been involved in netball for many years and in a number of roles including, prior to her move to South Australia, being a member of Netball Queensland's Disciplinary Tribunal panel and playing and coaching at a representative level.

## Glenn Docherty



Glenn joined the Netball SA Board in 2012 and comes to the board with a variety of government and board experiences. Glenn is the Mayor of the City of Playford and has been an elected member in Local Government since 2003. He is also Chairman of the National Growth Alliance (NGAA) and a Board Member of the Regional Development Australia (RDA) Adelaide Board and Mark Oliphant College. Glenn brings strong governance, strategic planning, assets management and community engagement skills, as well as policy and political savvy to the board. He is employed by SA Health as a Registered Nurse and has a strong focus on developing the health and wellbeing of young people.

## Steve Nolis



Steve joined the Netball SA Board in 2016. He has considerable experience at board and Executive Management levels. Steve is the Deputy Chairman of Beyond Bank Australia and Chairman of their Governance and Remuneration Committee. He is currently General Manager for law firm Duncan Basheer Hannon. Prior to this, Steve worked in Executive Management roles on a state and national level across both commercial and government sectors. His range of expertise includes operations management, change management, human resources, strategic planning, marketing, branding, finance and business development. Steve's passion for the sport of Netball is fuelled through his involvement at grass roots club level as a parent and supporter of his daughter who is an active participant.

## Board of Directors NETBALL SA

### Steve Olech



Steve joined the Netball SA board in 2016. With a career spanning 20 years across commercial management, marketing, sales and project management, Steve brings experience within national elite sport and media having worked as General Manager – Port Adelaide Football Club (AFL) developing the Adelaide Oval strategy, setting up the Adelaide Strikers in the Big Bash League for SACA, and national roles with both Austereo and the Nova Network. Now as director of his own management consultancy firm (SO Strategic) and a member of the Australian Institute of Company Directors, Steve works with a range of companies within varying industries, developing their business with no strategy for growth the same. Steve knows the importance of embracing and protecting the grass roots of netball whilst balancing this with growth planning through new commercialisation strategies and developing brand strength. Married with three young girls all playing and loving netball, Steve is excited about contributing to the game for the short, medium and long term.

## Natalie von Bertouch



Natalie was appointed to the Netball SA Board in February 2015 and her tenure ended in February 2016. She has held a number of different roles in netball including Australian and Adelaide Thunderbirds captain, commentator and coach. Her netball experience has given her a thorough understanding of the sport, and she has a passion to grow the sport of netball in the community. Outside of netball, Natalie is a dietician working as the Cancer Wellness Officer at Cancer Council SA and has recently had experience in sponsorship acquisition via her position of Corporate Relationships Manager at the Little Heroes Foundation. Natalie is determined to help make netball accessible to people from all walks of life and increase participation.

## Nicole Williams



Nicole joined the Netball SA Board in February 2015. She brings extensive business experience, having built a successful consulting practice and two online coaching programs over recent years. Her main areas of expertise include business improvement, systems, outsourcing and strategic and business planning; however, she also has a strong background in finance, technology, business acumen and project management. Nicole's entrepreneurial mindset, education and experience in business brings a unique skillset to the board, and as she was raised in regional SA, she is also passionate about ensuring netball continues to thrive and provide benefits to participants in these areas.







## Staff and Life **Members** and Association **Presidents**

## Executive

Ben Scales	Chief Executive Officer
Jodie Clifford	Executive Support Officer

## Finance and Administration

Sue Tapp	Finance & Administration Manager
Kristy Aufderheide (part) Rebecca Cronin (part)	Finance & Administration Assistant
Kathryn Proctor	Receptionist

## Commercial

Nick Takos (part) Adam Coles (part)	General Manager - Commercial
Adam Coles	Corporate Partnerships Manager
Richelle Weiher	Membership & Events Coordinator
Shanna Wheare	Membership Database & Technology Coordinator
Kate Taeuber	Communications Manager
Nicki Barnet	Media Advisor
Kristy Aufderheide (part)	Commercial Coordinator

## High Performance

Helen Mortimer	General Manager - High Performance
Michelle den Dekker (part) Dan Ryan (part)	Adelaide Thunderbirds Head Coach
Kate Mayfield	Adelaide Thunderbirds & High Performance Programs Manager
Danielle Gillis	Competitions Coordinator

## Sport Development

NETBALL SA

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Lizzie Bermingham (part) Martin Southern (part)	General Manager - Sport Development	
Roz Fraser	State Coach Program Manager	
Megan Vine	Community & Member Services Manager	
Rachel Heywood	Schools Engagement Coordinator	
Haylee Gillies	Community Engagement & Legacy Officer	
Amy Sanders	Inclusion & Diversity Coordinator	
Leanne Higgins (part) Jake Grosser (part)	Participation Coordinator	
Sam Poolman	NetSetGO Ambassador	
Andrea Fielding	Member Development Coordinator	
Dusty Rea	Officiating Development Manager	
Deanna Stainer	Umpire Development Officer	
Stadium and Facilities		

Nadine Hewson	General Manager Stadium & Facilities
Justin Liu	Stadium Operations Manager
Jake Grosser (part)	Duty Manager
Neil Carey	Maintenance Coordinator



## Association Presidents

Adelaide Plains Adelaide Metropolitan Netball Division Barmera District Junior Barossa, Light and Gawler **City Night Division** Eastern Eyre Elizabeth Far West Gawler and Districts **Great Flinders** Great Southern Hills Kadina and Districts Kangaroo Island Kowree Naracoorte Tatiara Loxton Junior Mallee Mid Hills Mid South East Mid West Mount Gambier Murray Bridge

Craig Cox Di Miles

Benita Dillon Sarah Johnson

Barbara Martin Tanya Williams Lois Scaife Bev Oats Leanne Clinch Katrina Fauser Kirsten Adams Brownyn Klei Michele Appleton Jacqueline Geisler Josie Abbey

Trish Wright Karen Dabinett Leanne Challans Sara Gray Cindy Best Paul Gibbs Dot Temby

Naracoorte North Eastern Northern Areas Port Augusta Port Lincoln Port Pirie Renmark Paringa Junior Karley Anderson **River Murray** Riverland **Riverland Independent** Roxby Downs SA Districts Southern Hills Southern United Southern Yorke Peninsula Western Border Whyalla Yorke Peninsula

Lydia Pulford Sonya Baum Meridee Groves Sharene Dearlove Erica Nicholls Abby Zubrinich Suzy Howell Olivia Cooper Narelle Borgmeyer Theresa Wurfel John Adams Jenni Phelps Helen Meynell Teresa Haywood Marelle Bruhn Marlene Kenny Tracey Browning

## Staff and Life Members and Association Presidents NETBALL SA

## Life Members

1941	Lorna Ryan *	1977
1945	Gwen Patterson (Benzie)*	1980
1946	Greta Crane *	1982
1946	Clara Rankin *	1983
1946	Anne Stanton *	1984
1946	Alice Spilsbury *	1984
1952	Mary White*	1987
1952	Mavis Nunn*	1987
1954	Selena Pomeroy*	1987
1954	Jeanette Hargrave*	1989
1954	Merle Oldham (Potter)*	1990
1954	Joy Sheridan (Dundon) *	1990
1956	Fay Dumont *	1992
1958	Marcia Gray (Hepworth)	1993
1958	Lois Quarrell *	1993
1959	Mavis Buckingham (Scott) *	1995
1959	Millie Cakebread *	1995
1959	Alice Rice *	1999
1959	Dawn White	1999
1961	Muriel Wallace *	2000
1961	Glenda West *	2002
1961	Gertrude Law *	2004
1964	Margaret Cahill *	2006
1968	Pauline Harrison *	2006
1968	Iris Rodgers *	2012
1968	Avis Boyce *	2013
1969	Sylvia McCubbin *	
1973	Daphne Todd *	
1975	Elizabeth Slarks *	
1975	Shirley Cox	
1975	Joan Horner *	
1976	Chris Burton	* Note: dece

1984	Jan Summers
1987	Lorne Sutherland *
1987	Jeanette Fryar
1987	Yvonne Battersby
1989	Valerie Wright
1990	Margaret Angove
1990	Bronwyn Roberts
1992	Marlene Pressley
1993	Yolanda Cannizzaro
1993	Barbara Martin
1995	Raechel May *
1995	Marlene Lang
1999	John Belton *
1999	Nathalie McRae *
2000	Wendy Gambling
2002	Ron Blake *
2004	Pam Brown
2006	Jackie Blyth
2006	Jan Sutherland
2012	Lee-Anne Cummins
2013	Allan Wright

Jocelyn Bayly **Robin Smith** 

Betty Fisher

Nadia Marmach \*

Patricia Courtney



# President's Report NETBALL SA

## Graeme Gilbert

President Netball SA



#### Introduction

I am delighted to present my eighth report to you as your president, and reflect on what has happened throughout 2016.

To say that 2016 has been another busy year is an understatement. The continued changes occurring to the netball landscape across many levels, has resulted in the need for us to constantly review how we are performing as an organisation, and look for more effective ways to do things.

The board made a conscious decision to spend some money this year to assist the organisation in working towards developing some of the bold initiatives that have evolved from our strategic plan. These decisions were made on the assumption our targets for sponsorship revenue would be met. These revenues turned out to be lower than expected, and as a result, the association has reported a loss this year. The board is confident this will turned around in 2017.

As an organisation, we have worked hard to ensure we continue to listen and be relevant to our members. The hard work we have done over the past few years is appearing to pay off, and this was confirmed by the positive results Netball SA received in the stakeholder survey, which was undertaken by the Office of Recreation and Sport earlier this year.

#### Adelaide Thunderbirds

The 2016 season tested the Adelaide Thunderbirds' resilience, with injuries and even pregnancy sidelining more than a third of the team. Despite facing unprecedented adversity, the Thunderbirds did what any good team does and did not give up without a fight. Amid testing times and a change in the coaching line up, the Thunderbirds secured their first victory of the season in Round 11 against Central Pulse in New Zealand. Just two weeks later, the Thunderbirds won again, creating a fairy-tale finish in Emily Beaton and Carla Borrego's farewell game at home.

At the 2016 Adelaide Thunderbirds Gala Awards Dinner, Maddy Proud was presented the 2016 Priceline Pharmacy Club Champion Award, following a stand out season. Young gun, Kristina Brice, added the Platinum Plus Members Award to her 2016 ANZ Championship Best New Talent Award, while Kate Shimmin was recognised with the Tanya Denver Medal.

One other award winner who deserves a special mention is Emily Beaton, who won the Players' Player Award. This season, Emily became the first Thunderbird to play 100 games for the club and has played an instrumental part in the team's midcourt for ten seasons. Emily announced her retirement from netball to focus on her business, Cleverhand, and I wish her all the best with her future endeavours.

It was an end of an era for another club legend, Carla Borrego. The Jamaican spent the 2016 season plagued with a knee injury, and despite some moments of sheer brilliance on the court, she was unable to commit to another season at the highest level. Carla will be fondly remembered for her unique personality and the influential role she played in the 2010 and 2013 premierships.

No matter what way you look at it, it was a challenging season for all concerned. The club parted ways with Head Coach Michelle den Dekker mid-season, which led to Kristy Keppich-Birrell taking over the role for the remainder of the season. I would like to thank both Michelle and Kristy for their contributions during 2016.

As one door closes another opens, and we are delighted to welcome back to the club, Dan Ryan. The former Adelaide Thunderbirds Assistant Coach has accepted the role as Head Coach for the next two years. Dan returns home following his breakthrough season at the helm of the Manchester Thunder, leading the team to the Grand Final of the Vitality Netball Superleague.

With the launch of the new Suncorp Super Netball in 2017, the future of netball looks bright. While a finals birth has evaded the club for three seasons now, I am filled with excitement looking at our new 2017 team.



#### State Underage Teams - State Teams

Our state teams proved the talent pool is deep in South Australia, with strong results across most competitions during 2016. The SA 17U team executed a come-from-behind win to be crowned National Champions in their age category. Our 19U team was also successful, winning bronze for the third year in a row, with star shooter, Sasha Glasgow, named Player of the Tournament. SA's 21U weren't as lucky as they strived to make it four straight National Championship titles, finishing in fifth place. The SA Rubies travelled to Sydney for the annual Marie Little OAM Shield and didn't disappoint, finishing with silver for the second year in a row.

Congratulations to the players selected to represent South Australia in our underage teams, and sincere thanks to the coaches and managers for giving their time to work with our talented athletes.

#### Australian Netball League (ANL)

The Southern Force battled it out across Australia in the ANL, with two games in front of a home crowd in Adelaide. Following an impressive season, the Southern Force looked destined for a Grand Final birth, but they were knocked out in the finals to finish fourth. I would like to extend my thanks to coach, Tania Obst, assistant coach Lee Apthorpe, captain Sheree Wingard and all of the players and support staff for their involvement in what was a hard fought competition. Congratulations also to Sasha Glasgow, who was recognised as the Southern Force Player of the Year.

#### State Premier Netball Competition

The State Premier Netball Competition entered its second season as the Nine News Netball Cup. From the onset, Nine News Adelaide's strong commitment to the competition was evident, with enhanced promotion of the competition and its associated clubs.

I would like to extend a sincere thanks to Nine News Adelaide for their involvement in our sport, and I look forward to developing our partnership to ensure it remains relevant and sustainable for many years to come. In the Premier Division Grand Final, Matrics proved revenge is a dish best served cold, defeating reigning premiers, Contax, in a nail-biting Grand Final rematch, 49 to 47. In the Reserves Premiership decider, it was another Grand Final rematch, but this time it would be a repeat. Matrics were again victorious over Contax, winning 51 to 39. Congratulations to the Newton Jaguars, Kelsey Williams, who was awarded the Premier Division Most Valuable Player for 2016.

Congratulations to all the Nine News Netball Cup award winners for 2016, and can I also take a moment to thank all of the players, coaches, umpires, scorers and timekeepers who have participated in the competition.

As participants in our Nine News Netball Cup, our Premier League clubs continue to do great work, both on and off the court. I would like to thank the management committees of all the clubs for the fantastic amount of work they do in developing and preparing players for the highest competition in our state and beyond.

#### Priceline Pharmacy Country Championships

The Championships continues to be one of the major events on the state netball calendar and was again held over the June long weekend.

Congratulations to North Eastern for winning the A Grade competition and to Barossa Light and Gawler for taking out the B Grade competition. Special mention to Western Border for winning the Division 1 competitions for the 13U, 15U and 17U.

It was excellent to see that 18 umpires achieved their National Badges throughout the Championships (9 B's and 9 C's). Well done to all those who were successful, and a big thank you to all those testers that gave up their time to trial over the long weekend.

Congratulations are also extended to those players who were named in the A grade Top 10 Team for 2016. I would also sincerely like to thank all members of the Organising Committee and its Convenor, Mary Hewett, the Netball SA staff, who gave up their long weekend to assist, and the many volunteers who help make this event the success it is.

# President's Report NETBALL SA

#### Council Delegates & Life Members

Council meetings continue to be a valuable source of information for our association that allows us to know first-hand what is happening at the grassroots level of our sport. Thank you to all the council delegates who give up their valuable time to attend meetings and share their valuable thoughts and ideas. I trust our robust discussions continue throughout 2017.

It is with sadness I acknowledge the passing of two of our Life Members, Nathalie McRae and Betty Slarks. Both women dedicated their lives to bettering the sport in South Australia and they will be truly missed.

I would also like to acknowledge and congratulate former legend of the game Julie Francou, who was recently inducted into the South Australian Sport Hall of Fame.

#### Sponsors & Partners

I would firstly like to take this opportunity to sincerely thank the South Australian Government, through the Office of Recreation and Sport (ORS), for the continued support given to netball in our state and in particular the SASI netball program. Priceline Stadium's outdoor courts underwent an impressive face lift, with all 26 courts being resurfaced and the lighting upgraded thanks to a Special Purpose Grant from the ORS.

We sincerely thank our Premier Partner, Priceline Pharmacy, for its continued support of the Adelaide Thunderbirds, Country Championships and as naming rights sponsor of our stadium. It is amazing to partner with an organisation that has such belief in us and what we can achieve.

I would also like to thank all of the other organisations who have supported us as sponsors throughout 2016. We like to partner with entities who share similar values and objectives and we are proud to share your branding.

As the sport continues to evolve and grow with the launch of the new Suncorp Super Netball for 2017, we have seen the evolution of a much greater collaboration between the states and territories, at both operational and governance levels. Thank you to my counterparts in other states for their willingness to share and discuss issues and ideas, and for their continued support in what has been an extremely busy period.

#### Australian Representation

Adelaide Thunderbirds, Erin Bell and Kate Shimmin, were a part of the Australian Fast5 Team, that won silver for the second time in a row in the Fast5 Netball World Series in Melbourne. South Australian born and bred Natalie Medhurst continued her amazing selection run with the successful Diamonds team throughout 2016.

Our youth also impressed selectors, with four South Australian athletes - Hannah Petty, Emily Burgess, Lucy Armfield and Sasha Glasgow - named in the 2016/17 Australian Netball World Youth Cup squad.

A successful National Championships ensured six South Australians – Sienna Allen, Chelsea Blackman, Amelia Day, Georgia Dent, Maisie Nankivell and Mary Wilson – were selected in the National 17U squad and two South Australians – Charlee Hodges and Nicola Sulley-Beales – in the National 19U squad.

On the coaching front, congratulations to Tania Obst, who continued in her role as the National 21U Coach, and also to Brian Lines, who obtained his Elite Coach Accreditation.

Congratulations to South Australian umpires Rebecca Fergusson and Cara Davies, who gained their National A Badges and to Deanna Stainer, who had her A Badge endorsed this year. It was also pleasing to see three South Australia umpires – Rebecca Fergusson, Caitlin North and Liz Rhodes –selected to officiate at the 17U and 19U National Championships, as well as Georgina Sulley-Beales, who officiated at the 21U National Championships.

Our bench officials also impressed on a national stage, with two South Australians - Kaye Hood and Errol Hood - successfully attaining their National Bench Official Accreditation, as well as four South Australian bench officials – Linda Probert, Chris Ranger, Sandy MacKenzie and Jenny Tregoning – appointed by Netball Australia to officiate the international match held in Adelaide in August.



#### Committees & Volunteers

I would like to acknowledge and sincerely thank our volunteers for their exceptional contributions. Volunteers are the backbone of our sport and they play an integral role in making it possible for thousands of netballers to compete across the state.

Netball SA has several committees staffed by volunteers, who play a significant role in the running of our sport. I extend my thanks to the members of the Netball SA Board, Audit and Risk Committee, Netball SA Stadium Board, Country Championships Organising Committee and the Foundation Division Committees for assisting us to do the work we do.

A big thank you also goes out to all coaches and umpires throughout all areas of our state. You all play extremely vital roles within our sport, and your commitment and dedication to your craft is very much appreciated. To those who aspire to greater things as either a coach or umpire, I wish you every success.

#### Netball SA Staff

Our CEO and his staff continue to work tirelessly to ensure the needs of all our stakeholders are met. As each stakeholder group may have different priorities and timelines, this can sometimes be a difficult job. I would sincerely like to thank all of the staff at Netball SA, for the work that they do in ensuring the needs of our members, sponsors and spectators are all met.

On behalf of all our members, I would like to acknowledge the contribution of our CEO, Ben Scales, and thank him for going above and beyond the call of duty to ensure our organisation remains flexible and relevant to the needs of all stakeholders.

#### Netball SA Board

The Netball SA Board has had a busy year, overseeing and looking for ways to improve the governance of the sport. For a board to be effective, it requires a diverse set of commercial skills, an ability to think outside the square, together with a general understanding of sport and how it is delivered. I am pleased to say we are extremely lucky to have all these items with our current board. At the start of 2016, we welcomed Steve Nolis and Steve Olech as new board members, who have each added their own unique skillsets to the mix. The recent addition of Megan Carter to the board has added yet another strong set of skills to complement those already around the board table. I would like to thank each of the members of the board for their valuable contributions throughout the year, and I look forward to the healthy debating and discussions continuing throughout 2017.

#### Conclusion

As I look back over the last eight years as your president, I can't help but notice the significant changes that have occurred across both the organisation and the sport.

Many organisations like ours are often criticised for being slow to react to changing conditions but I think that we have improved at adapting to changes, and are able to implement fiscally responsible changes that suit our particular circumstances.

As I look ahead, I believe there will continue to be challenges that we will need to address headon, across all aspects of our business. We can continue to achieve great things if as a collective, the membership remains united, focussed and keeps communicating with each other. With a positive attitude and a big smile, we are capable of achieving anything!

I thank you for the valued contributions you each make to our sport, and I look forward to your continued support in 2017. There will be great excitement, enthusiasm and anticipation around next year, and I again I can't wait to share the journey with you, as our organisation strives to become bigger, better and stronger.

## Chief Executive Officer's **Report NETBALL SA**

#### Ben Scales Chief Executive Officer



The past 12 months have been very busy and challenging for the organisation. After an extensive internal and external collaboration and engagement process, the Netball SA 2020 Strategic Plan was launched with the following bold vision set for the next four years for the business.

#### Netball SA Purpose:

As guardians of the sport we will enrich the community through netball.

#### How we will operate:

We will be bold, relevant, inclusive, accountable and enduring.

#### Strategic Intentions:

By 2020 we will:

- 1. Double our membership to 60,000
- 2. Expand and diversify our community engagement with current and new participation groups
- 3. Increase our revenue to \$10 million
- 4. Exceed all high performance bench marks in everything we do

A number of strategic initiatives underpin the delivery of these objectives and project teams were established to drive these critical projects, with external consultants engaged to assist the teams as required.

Across the year work progressed on the development of a flexible membership model with the objective of having a best practice model that caters for both our current and future needs. This will be adopted in 2017. A strategic workforce plan was also developed and implemented, resulting in an organisational restructure to ensure the organisation has the structure and people to deliver the organisation's bold objectives moving forward.

As we all know, without the support of volunteers the sport would not be able to operate. To assist with this critical area for the sport a comprehensive volunteer plan for the organisation is nearing the final stages of completion and will be rolled out across 2017. The plan will assist Netball SA, associations and clubs recruit, manage, retain and recognise volunteers.

After the successful pilot of the Budding Leaders Program in 2015, which focuses on the capability, growth and development of young people currently involved in netball and supporting them to become future leaders in our clubs and associations, the program was implemented again in 2016. The feedback from participants was extremely positive and we will be expanding the reach of the program in 2017, including running programs in regional areas.

Significant work has been undertaken to ensure that Priceline Stadium remains the premier sporting participation facility in the state. The final stage of the the outdoor court upgrade, funded by the ORS through a Special Purposes Grant, has been completed with the 26 outdoor courts resurfaced in a two-tone blue acrylic coating system. With the initial upgrade increasing the outdoor court lights to 200 lux and the installation of new goal posts and protectors, the courts have now been completely revamped.

A business case has also been developed to guide the overall development of the facility over the next ten years and positive conversations continue with the State Government around investment to fund this.

In addition to these critical projects there were a number of significant and pleasing outcomes across the business over the past 12 months in relation to our strategic objectives, including:

- A 121 per cent increase in NetSetGo participants from 2015.
- 3,300 students from 54 schools participating in the first full year of the Australian Sports Commission's Sporting Schools program.
- An Elite Coaching Course being held at Priceline Stadium, the first since 2012, with seven South Australian coaches attending.



- The Development Coaching Course's participant numbers increased by 19 per cent, following the Foundation Coaching Course going completely online in 2016.
- 515 new officials were registered by clubs and associations for the Coloured Shirt Program in 2016. This is an increase of 40 per cent on 2015 participation figures and the highest rate of participation Netball SA has seen in one year.
- 37 match day umpiring mentoring sessions being conducted across state, which was a 32 per cent increase on the previous year.
- The implementation of a Targeted Coach Program to continue to develop South Australian high performance coaching talent.
- Participation in the annual Priceline Pharmacy Country Championships increased by 14 per cent to 1,472 participants across 92 teams.
- Over 20,000 fans attending Adelaide Thunderbirds home games across the season, with the team being the second most watched and followed club in the ANZ championship in 2016.
- Social and digital media engagement experienced significant growth across the year with Facebook followers growing by 54.2 per cent and 21.5 per cent for Netball SA and the Adelaide Thunderbirds respectively and Instagram increasing by 142.9 per cent.
- The Audit and Risk Committee oversaw the implementation of a comprehensive Risk Register for the business.

The Office for Recreation and Sport undertook the second 360° Stakeholder Review Survey of all of its funded sport and recreation associations during the year, following on from the 2013 survey. A total of 300 stakeholders were asked to rate Netball SA's performance in four key areas - Leadership, Relationship and Communication, Services and Support and Policies. Netball SA performed well in all of the areas, outperforming all other State Sporting Organisations. The insights provided by the feedback will be used to improve the way the organisation undertakes its business in those key areas to ensure the membership is provided with the targeted services and programs valued by the sports' stakeholders.

The Adelaide Thunderbirds season was an extremely challenging one, with injuries, illness and the change of coach during the season all impacting on the performance of the team. The resilience of the playing group to deal with adversity was a credit to entire group, with captain Erin Bell leading the team by example through some very though times. Despite the disappointing results on-court, we experienced strong crowds at all games and the passionate support of the Pink Army never wavered.

The season also saw the retirement of two club champions in Emily Beaton and Carla Borrego. Emily and Carla are dual premiership players and have been wonderful servants of the club. They have been outstanding ambassadors for the organisation and the sport and have thrilled us with their athleticism, skill and passion for the team. We wish them well for the next stages of their lives.

Congratulations to Lee-Anne Cummins and the 17U team on winning the National Championships in Perth. A strong performance across the tournament and a thrilling final saw the team secure a well-deserved victory, with six South Australian athletes being selected in the Australian 17U Squad.



ANNUAL REPORT 2016

## Chief Executive Officer's **Report NETBALL SA**

Financially, the past 12 months have been challenging with the association operating in a difficult commercial environment, with a consolidated loss of \$204,871 for the 2015-16 Financial Year being recorded. Although consolidated revenue increased by 5 per cent across the period, this was offset by a 15 per cent increase in expenses. The Stadium performed well with income remaining steady and expenses decreasing by \$133,000.

Although committed to investing in the core areas of the business, the Board has taken steps to address the issues contributing to the deficit to ensure the organisation remains in a strong and sustainable financial position.

The achievements of the past year would not be able to be accomplished without the support, dedication and hard work of a number of groups of people.

To Priceline, Mazda, Telstra and our other corporate partners, thank you for your on-going support of the sport. I would also like to thank Minister Bignell and the South Australian Government and Kylie Taylor and her team at the Office for Recreation and Sport. It is also important to acknowledge and thank the thousands of volunteers that are involved in our clubs and Associations who without their dedication and passion we would be unable to provide opportunities for the community to participate in the sport.

I would also like to acknowledge Graeme Gilbert and the Board for their on-going support and commitment to the sport. The organisation is fortunate to have committed, highly skilled and knowledgeable people involved at this level and they have shown across what has been a challenging year their integrity and the willingness to make tough decisions to ensure the organisation prospers.

Thank you also to the team at Netball SA who work tirelessly to develop and grow the game. Your dedication and commitment to the sport is highly commendable and I look forward to working with you all in 2017.



# Commercial Report NETBALL SA

### Adam Coles

Acting General Manager Commercial



In 2016, the Commercial Team had a strong focus on increasing value to both commercial partners and fans. By leveraging digital mediums and creating engaging content, we aligned partners to our brand and generated a sense of excitement among fans about Netball SA and the Adelaide Thunderbirds. We also provided more opportunities for sponsors to network effectively at key events throughout the year.

Netball SA continued to develop commercial opportunities and established partnerships at Major Partner and Corporate Partnership levels. Our strategy was to provide more value for high level partners and simplify the sponsorship hierarchy to three levels of partnership: Premier Partner, Major Partner and Corporate Partner. In 2017, this strategy will be realised, as the "Key Corporate" level will be removed from the hierarchy.

Our focus on an innovative digital strategy achieved outstanding results in providing sponsors exposure and brand alignment with our team, servicing our partners at unparalleled levels in the sport. We also delivered content that created engagement for fans that showcased players' personalities, which was overwhelmingly well received. Two of the videos were selected by Ten Eye Witness News as Sport's 'Play of the Day', and the response by fans on social media was unprecedented.

The inclusion of the Fan Village outside the main entrance of both Priceline Stadium and Titanium Security Arena, significantly enhanced fan's game day experience. The village removed the cluttered environment supporters experienced entering the stadium in previous years and created engaging activities for fans, while giving partners positive exposure. The Adelaide Thunderbirds' fan base continued to grow by playing two matches at Titanium Security Arena. Despite the Adelaide Thunderbirds struggling on the court, the Round 12 game against NSW Swifts generated a crowd of more than 5,000 people. Replacing the Adelaide Thunderbirds' after match function with a pre-game corporate function was highly successful and generated positive feedback from corporate partners. The functions allowed sponsors to network and connect with each other pre-game and enjoy pre-match interviews with various personalities and our head coach every week.

The Commercial Team again went through a period of change, welcoming Nick Takos in October, who served as General Manager - Commercial until July. Nick was instrumental in driving the changes to the commercial business unit. In the new year, resources were increased with the creation of the position of Corporate Partnerships Manager. The team also welcomed a new team member in the Communications Manager role, along with a Commercial Operations Co-ordinator. Due to the increase in resources the Commercial Team was in a better position in 2016 to deliver on our strategies more effectively across the department than in previous years.

## **Corporate Partners**

Netball SA and the Adelaide Thunderbirds extend a sincere thank you to Priceline Pharmacy, who has invested heavily into the sport as our Premier Partner, along with our longest serving partner Nippy's. Thank you also to ComwireIT, Beach Energy, Mini Melts, and Schweppes for their continued financial support of Netball SA and the Adelaide Thunderbirds.

We are also excited to welcome Mazda Australia on a two year Major Partner agreement. At Corporate Partner level, we are pleased to join forces with Torrens University Australia and Duncan Basheer Hannon Lawyers. We would also like to thank all partners of Netball SA who assist us by contra or media arrangements and look forward to your continued support of Netball SA and the Adelaide Thunderbirds.



## Netball SA and the Adelaide Thunderbirds thank our partners for 2015/2016:



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# Commercial Report NETBALL SA

## MyNetball

MyNetball remains a key component in assisting Netball SA's associations and clubs manage their members and competitions. Netball SA continues to support all associations and clubs, providing training and assistance with the database, competition management and website components of MyNetball. Positive progress continues to be made with improved processes and efficiencies evident across the sport.

## Adelaide Thunderbirds

We would like to thank the efforts of the High-Performance Team, outgoing coaches Michelle den Decker and Kristy Keppich-Birrell, along with the Adelaide Thunderbirds players for their ongoing support of the commercial initiatives, including the pre-game corporate functions and participation in our digital content strategy. Without their support, our commercial achievements would not have been realised in several key areas.

## Membership, Merchandise and Events

The Adelaide Thunderbirds membership reached 1,369 members in 2016 and it is forecasted membership will increase significantly to record levels in 2017. We would like to thank the loyal Pink Army for their continued and overwhelming support through what has been a challenging season. Although we enjoyed a 15 per cent increase in sales this year, merchandise is an area that needs more focus in developing in 2017 and beyond, and we would like to thank outgoing merchandise concessionaire, Kukri, for the past six years of partnership.

Netball SA continued to host regular events at Priceline Stadium, with a successful season launch at Family Fun Day, Adelaide Thunderbirds Gala Dinner, Nine News Netball Cup Presentation Dinner and Priceline Country Championships. We would like to extend a sincere thanks to Lumino Events for their assistance in the planning of these events.

## Crowds and Ticket Sales

In 2016, the average ticket sales for the Adelaide Thunderbirds matches at Priceline Stadium was 1,000 (4 games) and 1,728 (2 games) at Titanium Security Arena. Overall the average ticket sales were 1,243 (6 games). All games at Priceline Stadium were considered sell outs, so there is a strong need to play in larger venues. It is projected in 2017 that games at Titanium Security Arena will see a significant increase in attendance, due to a focus on effective promotion of the games through our digital channels.

## Communication and Media

The Communications Team worked diligently to deliver relevant and quality content across all mediums throughout the year. A successful strategic digital marketing plan was implemented, which delivered substantial results in fan engagement and dramatic audience growth. Across the year, Netball SA's Facebook followers grew by 54.2 per cent, while the Adelaide Thunderbirds' Facebook followers increased by 21.5 per cent and its Instagram rose by 142.9 per cent.

Netball SA would like to thank the media for their ongoing support of netball in the state. A special thank you is extended to The Advertiser Sports Journalist, Warren Partland, for his unwavering coverage of the Adelaide Thunderbirds and Netball SA. Thanks also to Nine News Adelaide and the Messenger Press for their ongoing support of the Nine News Netball Cup.

## Volunteers

The success of the sport is reliant on the untiring commitment and countless hours of work undertaken by volunteers across the state. It is this army of people whom we thank sincerely for enabling Netball SA and the Adelaide Thunderbirds' programs, events, activities and competitions to be run so successfully.

In 2017, the Commercial Team will strive to create new and sustainable revenue streams and increase income through sponsorship. Our focus is to grow our membership base and enhance fan engagement to ensure the current Adelaide Thunderbirds match day attendance records are exceeded.

2017 Focus

GARVI

## Stadium and Facilities **Report NETBALL** SA

Nadine Hewson General Manager Stadium and Facilities

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In 2016, Priceline Stadium played host to a range of diverse events and hosted more than 300,000 visitors. While netball is our core focus, we encourage other complementary sports and organisations to use our facility to ensure we are sustainable and can continue to provide the stadium and facilities to the highest possible standard.

This year, the stadium hosted four Adelaide Thunderbirds home games, the Nine News Netball Cup, ANL, City Night and Adelaide Metro Netball Divisions, Masters Netball, the annual SAPSASA Carnival, the Catholic Primary Schools Carnival, the Thundercup, the Southern Zone Netball 16week School Competition, 15U National Netball Championships, Regional Championships and the Priceline Pharmacy Country Championships. Nunga Netball Junior Carnival, Get Court Carnival.

While netball competition dominated the stadium usage, we hosted new patrons, including the KYDX Disability Academy, the Deaf Games Opening Ceremony, the Highland Dancing National Championships and the SA Special Olympics Carnival. We also welcomed back our regular users such as Korfball, Premier's Be Active Challenge, SCOSA Boccia tournaments, and closed out the year with our long standing regulars, the Model Plane flyers.

## Outdoor Court Upgrade

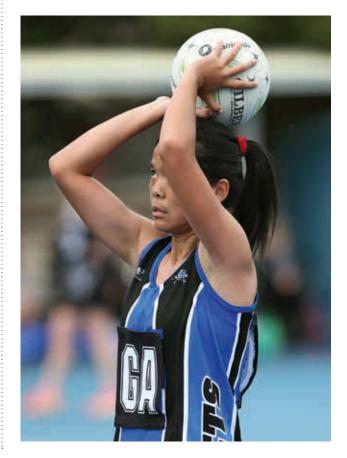
Earlier this year, the upgrade of the outdoor netball courts was completed, providing a pristine stage for countless netball clashes. The project was broken up into four stages, with lighting upgraded to the competition standard of 200 lux in the first phase. Brand new post protectors were next installed, followed by new galvanised posts, sleeves, nets and also a new drain. In the final stage of the project, all 26 courts were resurfaced with a twotone blue acrylic coating system.

We would like to extend a sincere thanks to the Office for Recreation and Sport for their Special Purposes Grant, which made the court upgrade possible.

## 2017 Focus

As we move into 2017, we will build on the stadium redevelopment planning that commenced in 2016. We plan to work with the Office for Recreation and Sport and the State Government to source substantial funding to redevelop the stadium into a word-class facility that encourages people to play and stay in an environment that provides a positive experience to all users.

The Stadium Department currently employees two full-time staff and 33 casual staff, who work together to complete a broad range of tasks to open the stadium doors on approximately 350 days a year. Thank you to the Stadium Board for their valued work and support in 2016. The 2017 focus will be centred around Netball SA's Purpose, where we will aim to enrich the community through netball activity. We will also continue to provide advice to clubs and associations about their own facility improvement.



## Adelaide Thunderbirds **Report NETBALL SA**

Helen Mortimer General Manager High Performance





It proved to be a challenging year for the Adelaide Thunderbirds, with the team's resilience tested from the get-go. Captain Renae Ingles was sidelined for the season, following the exciting announcement she was expecting twins and it wasn't long until numerous injuries followed. With a season ending knee injury to Cody Lange in Round 2 and gun defender, Amy Steel, sidelined for the whole season with Glandular Fever, the team were forced to play catch up from the start.

Following a change of coach in Round 9, the players' resilience and pride carried them through to their first win of the season against Central Pulse in Round 11. A second win came two weeks later in front of a home crowd against the Mainland Tactix.

The injuries and illness that swept through the team did have a silver lining, creating opportunities for some of the country's up and coming talent. Kristina Brice made the move from New South Wales again and flourished, with her efforts recognised with the 2016 ANZ Championship Best New Talent Award. Kristina also proved to be a crowd favourite, winning the Adelaide Thunderbirds Platinum Plus Members Award.

Home grown talent, Charlee Hodges, Emily Burgess and Gia Abernethy, proved South Australia's netball future is bright. All three athletes got the call up to travel with the team and they certainly didn't look out of place when they got the chance to take the court.

It is always sad when a champion announces their retirement and this year the Thunderbirds had to say goodbye to two. Club legend and fan favourite, Carla Borrego, closed her chapter at the club, following a season plagued with a knee injury. Carla, who was recruited to the Thunderbirds in 2010, will be remembered most for playing a critical part in the 2010 and 2013 Thunderbirds premiership wins.

The last remaining original Thunderbird, Emily Beaton, also bid adieu to the Pink Army, after becoming the first player to reach 100 ANZ Championship games for the club. The 2016 season was also a tough one for Emily, as she battled with a back injury throughout, and I am sure she will enjoy retirement when she puts her other talents to use with her own artwork business 'Cleverhand'.



## 2016 highlights include:

- The first win of the year in Wellington, New Zealand against the Central Pulse under caretaker Head Coach, Kristy Keppich-Birrell
- Kristina Brice recognised as the 2016 ANZ Championship Best New Talent
- Sell-out crowds at the home matches at Priceline Stadium
- Having such committed and loyal fans ensuring we were the second most watched and followed club in the ANZ Championship in 2016
- Recruitment of former Adelaide Thunderbirds Assistant Coach Dan Ryan to lead the team in 2017 as Head Coach



I also want to take this opportunity to recognise and thank the SPNC clubs for their support and understanding throughout 2016. With the replacement of players during each round of the ANZ Championships, as well as drawing on our talent pool for ANL, at times clubs were left without their best players. We are committed to ensuring we continue to grow and develop our pathway and this wouldn't be possible without the Nine News Netball Competition and SPNC clubs.

Our partnership with SASI has also been an integral part of our continued commitment to developing Netball in South Australia and we have strong and exciting plans rolling out in 2017. Having the collaborative relationship with a High Performance Institute such as SASI is a huge asset to all levels of the NSA High Performance pathway, so exciting times ahead!

As 2016 ends, we look forward with anticipation at the new era of netball in Australia with the Suncorp Super Netball competition. Many players have moved into new clubs, as they look for new challenges and opportunities, and the general feel is a positive one for the sport as we also welcome new clubs from Collingwood, GWS and Melbourne Storm. The Adelaide Thunderbirds has a very new feel, with a number of fresh faces and a new Head Coach with Dan Ryan, I can't help but feel that the we are going to be winning some battles on the court in 2017!



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## Adelaide Thunderbirds Report NETBALL SA

## Athletes

#### Goalers

- Erin Bell (C)
- Carla Borrego
- Cody Lange
- Stephanie Puopolo (permanent replacement)

#### Midcourt

- Emily Beaton
- Jade Clarke (permanent replacement)
- Madeleine Proud
- Hannah Petty
- Khao Watts

#### Defenders

- Sarah Klau
- Amy Steel
- Samantha Poolman
- Kate Shimmin

#### Replacement Players

- Emily Burgess
- Laura Packard
- Toni Anderson
- Charlee Hodges
- Gia Abernethy
- Kristina Brice



## Staff

#### Coaches

- Michelle den Dekker (Head Coach-part)
- Kristy Keppich-Birrell (Head Coach- part)
- Kristy Keppich-Birrell (Assistant Coach)
- Jenny Borlase (Specialist Coach)
- Michael Riggs (Strength and Conditioning Coach)

#### Support Services

- Geof Boylan-Marsland (Psychologist)
- Daniel Healy (Leadership Coordinator)
- Kate Mayfield (High Performance Programs Manager)
- Dr Angela Moran (Doctor)
- Helen Mortimer (General Manager- High Performance)
- Tim Rawlins (Performance Analysis)
- Kathy Rogers (Team Manager)
- Louise Small (Wellbeing)
- Scott Smith (Physiotherapist)
- Adam Zemski (Dietician)

## Club Award Winners

- Club Champion – Maddy Proud
- Tanya Denver Medallist – Kate Shimmin
- Priceline Pharmacy Player's Player - Emily Beaton
- Platinum Plus Members Award





# High Performance Report NETBALL SA

Helen Mortimer

General Manager High Performance



### National Teams

Erin Bell and Kate Shimmin were once again selected to represent Australia in the Fast5 Netball World Series. The Australian Fast5 team finished second in the tournament held in Melbourne, narrowly missing out on the gold to New Zealand once again.

South Australia has enjoyed one of its most successful National Championships in history, winning the 17U title in an epic battle over rival New South Wales. It has been seven years since South Australia has been crowned National Champions in the 17U age group, and breaking the title drought with the all-time high standard of the competition is especially impressive for our flock of young stars.

The gold medal game produced a stirring come from behind win, with a strong NSW team leading deep in the third quarter, before an inspirational long shot by sharp shooter, Sophie Agostino, on the buzzer, saw the teams go into the final quarter tied.

Agostino's heroics shifted the momentum firmly toward South Australia, and galvanised a last quarter rally that saw South Australia come out on top 29-24, and crowned National Champions.

Our 19U was also successful, claiming bronze in an emphatic performance against Western Australia. The accolades didn't stop there for South Australia with gun shooter Sasha Glasgow being named Player of the Tournament for the 19U competition.

The 19U team produced a dominant display in the bronze medal match dismantling the home team and downing Western Australia 47 – 34.

It is the third time in a row South Australia U19 team has brought home the bronze, and the consistent run of being among the nation's elite highlights the success of our fantastic high performance programs. Off the back of a successful National Championships campaign in Perth, six South Australian players were selected in the 2016 Australian 17U squad.

South Australian young guns Sienna Allen, Chelsea Blackman, Amelia Day, Georgia Dent, Maisie Nankivell and Mary Wilson attended a training camp at Netball Australia's Centre on Excellence in May 2016 under the tutelage of Centre of Excellence Head Coach Jill McIntosh and Australian Diamonds Coach Lisa Alexander.

South Australia has also seen success at the National 19U level, with Charlee Hodges and Nicola Sulley Beales both selected to attend a four-day training camp in June 2016 in conjunction with a Netball Australia specialist `talls' camp – also at the Centre of Excellence.

The 21 and Under team travelled to Launceston, Tasmania, aiming for a fourth straight National Championship title. SA finished in fifth position with a convincing win over ACT, 74 to 32. Congratulations to Lucy Armfield, Emily Burgess, Sasha Glasgow and Hannah Petty, who were all selected in the 21U Australian squad.

South Australia was also well represented in Netball Australia's Centre of Excellence, with several athletes being selected for various squads and teams throughout the year.



## Pathway Report

#### Australian Diamond Training Squad

• Maddy Turner

#### 17U National Squad

- Sienna Allen
- Chelsea Blackman
- Amelia Day
- Georgia Dent
- Maisie Nankivell
- Mary Wilson

#### 19U Squad Camp

- Charlee Hodges
- Nicola Sulley-Beales

#### Australian 20U Squad

- Hannah Petty
- Emily Burgess
- Sasha Glasgow
- Lucy Armfield

#### Australian 21U Team

Tania Obst (Head Coach)

- Cody Lange
- Sarah Klau
- Chelsea Lemke
- Gia Abernethy

#### Centre of Excellence Tour to Tasmania (July/ August 2015)

- Emily Burgess
- Maddy Turner
- Georgina Virgo

#### Centre of Excellence Residential Program (August/ September 2015)

- Emily Burgess
- Sarah Klau
- Chelsea Lemke
- Maddy Turner

## Centre of Excellence Future Diamonds Camp (September 2015)

- Cody Lange
- Chelsea Lemke
- Maddy Proud
- Amy Steel
- Khao Watts

#### SA Athletes in other ANZ Championship Teams

- Demelza McCloud (Tactix)
- Natalie Medhurst (West Coast Fever)
- Chelsea Lemke (Queensland Firebirds)
- Maddy Turner (NSW Swifts)



# High Performance Report NETBALL SA

## South Australian State Representative Teams

#### South Australian 21U - Athletes

- Lucy Armfield
- Amelia Basedow
- Emily Burgess
- Taylor Greig
- Jordie Harrison
- Letisha Heintze
- Charlee Hodges
- Rebecca Hyde
- Rebecca Moyne
- Hannah Petty
- Jordan Vivian
- Rebecca Winch

#### Staff

- Brian Lines (Head Coach)
- Cassie Martin (Assistant Coach)
- Lorren Atwell (Team Manager)
- Alan Gray (Physiotherapist)
- Nathan Lee (Performance Analysist)

#### South Australian 19U - Athletes

- Amelia Basedow
- Sophie Croft
- Adele Demasi
- Isobel Gilkes
- Sasha Glashow
- Billie Newton
- Emily O'Connell
- Stephanie Sarro
- Hannah Schwarz
- Nicola Sulley-Beales
- Asha Thurlow
- Rachel Weidemann

#### Staff

- Kirsty Leonard-Down (Head Coach)
- Laura Heinrich (Assistant Coach)
- Jo Whelan (Team Manager)
- Leisa Stringer (Physiotherapist)
- Roz Fraser (Tour Manager)
- Sue Gaudion (Mentor Coach)





#### South Australian 17U – Athletes

- Sophie Agostino
- Sienna Allen
- Chelsea Blackman
- Amelia Day
- Georgia Dent
- Maisie Nankivell
- Tyler Orr
- Makayla Siegert
- Courtney Tschirpig
- Olivia Watts
- Tayla Williams
- Mary Wilson

#### Staff

- Lee-Anne Cummins (Head Coach)
- Amanda Shattock (Assistant Coach)
- Sharon Kasteliz (Team Manager)
- Lee Corey (Physiotherapist)
- Roz Fraser (Tour Manager)
- Sue Gaudion (Mentor Coach)



### Australian Netball League (ANL)

Underpinning the ANZ Championships, the Australian Netball League (ANL) is a critical national pathway program that showcases Australia's best young talent in a five-week competition. The South Australian team, the Southern Force, started training together in March, guickly showing some great strength and depth within the team. In 2016, the ANL was contested by six teams over the course of the season.

The Southern Force played two home rounds in Adelaide both at Priceline Stadium and at Titanium Security Arena. The team also travelled to Canberra, the Sunshine Coast and Melbourne, before heading to Sydney hoping for a 2015 Grand Final rematch against the Victorian Fury. Unfortunately, the Southern Force went down to the NSW Waratahs in the semi-finals by two goals, and then again to the Western Sting by eight goals in the finals, thus missing out on the opportunity to play in the 2016 Grand Final.

The Southern Force was led by head coach, Tania Obst, assistant coach Lee Apthorpe and captain, Sheree Wingard. Sasha Glasgow was recognised as the Southern Force Player of the Year.

#### Southern Force – Athletes

- Sasha Glasgow
- Gia Abernethy Kristina Brice

Lucy Armfield

Kelly Altmann

 Laura Packard Amehlia Schmidt

Hannah Petty

Toni Anderson

- Emily Burgess
- Nicola Sulley-Beales
- Charlee Hodges
- Luka Thompson
- Sheree Wingard
- Steph Puopolo
- Kate Easther

#### Additional Squad

- Georgia Beaton
- Georgie Virgo
- Letisha Heintze
- Staff
- Tania Obst (Head Coach)
- Lee Apthorpe (Assistant Coach)
- Lorren Atwell (Team Manager)
- Kath Chigwidden (Physiotherapist)
- Jade Traynor (Performance Analysis)
  - ANNUAL REPORT 2016

## High Performance Report NETBALL SA

## South Australian Sports Institute (SASI)

#### May 2015 – April 2016 Scholarship Holders

#### Diamonds International Category

- Erin Bell
- Carla Borrego
- Renae Ingles
- Natalie Medhurst
- Kate Shimmin
- Amy Steel
- Khao Watts

#### Emerging International Category

- Gia Abernethy
- Kelly Altmann (\*until July 31 2015)
- Sarah Klau
- Cody Lange
- Chelsea Lemke
- Madeleine Proud
- Maddy Turner
- Georgie Virgo

#### Talent Pool Category

- Lucy Armfield
- Georgia Brown
- Emily Burgess
- Sasha Glasgow
- Charlee Hodges
- Emily O'Connell
- Hannah Petty
- Nicola Sulley-Beales

## Suncorp Super Netball 2017 Contracts

Congratulations to the following SASI athletes who have been contracted for the 2017 Suncorp Super Netball.

#### Adelaide Thunderbirds

- Emily Burgess
- Hannah Petty
- Erin Bell

#### QLD Firebirds

Kate Shimmin

#### NSW Swifts

- Maddy Turner
- Sarah Klau
- Maddy Proud

#### Collingwood Magpies

Cody Lange

#### Vixens

Khao Watts

#### West Coast Fever

Natalie Medhurst





## Targeted Coach Program

The Targeted Coach Program assists developing coaches within high performance programs, teams and environments. It has evolved since its establishment in 2015 and is now further aligned with the Netball Australia Targeted Coach Program. In 2017, the program will develop again, as further investment is made by Netball SA in developing coaches in South Australia. A similar framework is also being looked at to run umpire and bench official programs in the near future.

The 2016 TCP comprised seven Adelaide based coaches, two from country South Australia and one regional coach assisting at Premier Divison level.

The structure of the program built on the inaugural program in 2015. Kristy Keppich-Birrell was the TCP Coordinator with significant support from mentor coach Judy Greenwood.

The program accessed Leading Teams with Daniel Healey, Netball Australia enabled scheduled contact with Diamonds Head Coach Lisa Alexander, and S&C sessions were scheduled at SASI with the Thunderbirds S&C coach, Michael Riggs. All areas provided a very positive learning experience for the program and gave insight into an elite daily training environment (DTE).

#### Targeted Coach Program Coordinator

• Kristy Keppich-Birrell

#### Targeted Coach Program Mentor

• Judy Greenwood

#### Targeted Coach Program – Selected Coaches

- Lee Apthorpe
- Trudy Barker
- Megan Carter
- Leanne Eichler
- Joanne Franklin
- Deb Heinjus
- Jacqui Illman
- Kirsty Leonard-Down
- Katie Liebelt
- Brian Lines



# High Performance Report NETBALL SA

## Nine News Netball Cup

The Nine News Netball Cup is the State Premier Netball Competition and is the pinnacle competition in South Australia, acting as a pre-elite preparation ground for players, coaches and officials.

This year was the second year of our partnership with Nine News Adelaide as the Naming Rights Partner of the competition. Nine News Adelaide has made a strong commitment to Netball SA through the promotion of the competition and its associated clubs, which will facilitate growth of the profile of the competition and netball in South Australia.

As part of the partnership, Nine News Adelaide continued many exceptional initiatives in 2016, including the Premier Division Most Valuable Player Award, a weekly scoreboard in the Nine News bulletin, a weekly spectator and Grand Final Competition, an extensive television commercial campaign, and a cash injection into Netball SA to support the league.

We thank Nine News Adelaide for their support and commitment, as they move into their third year of a three-year tenure as Naming Rights Sponsor, and look forward to a long partnership with them.

This season, teams hit the court for the first time in April, with Round 1 being the re-match of the 2015 Grand Finalists Contax and Matrics. To set the season off in style, Round 2 saw Matrics and Phoenix travel to Port Augusta to play in the annual Regional Exhibition Match. Both the Premier and Reserves Division teams were hosted by the Port Augusta Netball Association at their brand new Central Oval Sporting Complex. The matches were a sell out with over 450 tickets sold to the local community.

Another competition highlight also took place in Round 2, with the annual ANZAC Match being held on Court 1 between Contax and Garville. Contax walked away with the win, as well as the honour of Georgia Beaton being awarded the Vivian Bullwinkel Medal for her standout performance in the special match.



## Premier Division Grand Final

#### Matrics 49 - Contax 47

The 2016 Premier Division Grand Final saw minor premiers Matrics come from behind to be crowned the 2016 Nine News Netball Cup Premier Division Champions. The reigning premiers took an early lead with both teams showing an epic display of skill and composure. In the final quarter the scores levelled on four separate occasions before Matrics edged out to a two-goal lead and tied up their season in a fairy-tale finish as the 2016 Premiers. Matrics' Laura Packard was awarded the Margaret Angove OAM Award, recognised as the most outstanding player on court during the Grand Final.

## **Reserves Division Grand Final**

#### Matrics 51 – Contax 39

The Reserves Division Grand Final saw the rematch of the 2015 Grand Final with the same teams going head-to-head for premiership glory. The game commenced in true finals style, with both teams taking some time to settle into their match routine. With a repeat of the 2015 Grand Final result, Matrics capitalised on an early lead, remaining steady throughout the match to take out the 2016 Reserves Division Premiership. Matrics' Maisie Nankivell was awarded the Most Valuable Player Award for the Grand Final.



### Nine News Netball Cup Team of the Year

### Attack

- Sasha Glasgow (GS) Contax
- Charlee Hodges (GA) Contax
- Laura Packard (Reserve Goaler) Matrics

### Centre Court

- Sheree Wingard (WA) Matrics
- Gia Abernethy (C) Contax
- Emily Burgess (WD) Matrics
- Kelly Altmann (Reserve Centre Court) Phoenix

### Defence

- Luka Thompson (GD) Phoenix
- Elly Cleggett (GK) Phoenix
- Kate Easther (Reserve Defender) Matrics



### Nine News Netball Cup Team Awards

### 2016 Rookie of the Year

Sasha Glasgow - Contax

### 2016 Nine News Netball Cup Premier Division MVP

• Kelsey Williams – Newton Jaguars

### 2016 Nine News Netball Cup Reserves Division MVP

Molly Affolter - Contax

### 2016 Nine News Netball Cup Premier Division Highest Goal Scorer

• Jessica Roberts - Tango

### 2016 Nine News Netball Cup Reserves Division Highest Goal Scorer

• Maggie Kerr – Woods Panthers

### 2016 Significant Achievement Award

• Marlene Lang – Bench Official

### 2016 Nine News Netball Cup Coach of the Year

• Brian Lines - Phoenix



## High Performance Report NETBALL SA

### Priceline Pharmacy Country Championships

The greatest talent from around regional South Australia converged on Priceline Stadium over the June long weekend for the 74th Priceline Pharmacy Country Championships. The three-day tournament was a great display of skill and talent, showcasing exactly what the state's regional associations have to offer.

President of Netball SA, Graeme Gilbert, officially opened the championships, which saw 92 teams, comprising of 18 senior and 74 junior, compete. More than 1,400 players and officials enjoyed the championships, reaffirming its importance as a significant event for netball in South Australia.

A big thank you to the Country Championships Committee, led by Mary Hewitt, for their organisation and execution of another fantastic tournament.



### Championships Winners

A Grade: North Eastern B Grade: Barossa Light & Gawler 17U, Division 1: Western Border 17U, Division 2: Northern Areas 15U, Division 1: Western Border 15U, Division 2: Mid Hills 15U, Division 3: Yorke Peninsula 13U, Division 1: Western Border 13U, Division 2: Northern Areas 13U, Division 3: Mallee

### A Grade Top 10 Players

Jessica Geister – North Eastern Katie Liebelt – North Eastern Caroline Davey – Western Border Gerogia Nolan – KNT Alex Walker – Western Border Kimberly Mitchell – North Eastern Mikaela Eatts – Port Lincoln Tracey Poulton – KNT Ella Wedd – Great Flinders Sally Logan – KNT



### Sport Development Report NETBALL SA

ANZ

set

Martin Southern General Manager Sports Development







The Sport Development Team has once again experienced growth and success in 2016 in the areas of participation, member services, coach development, umpire and bench official development and the Regional Academy Program.

The growth in participation rates and development opportunities have been made in a time of change within the Sport Development Team, with several staff moving on and a new position created in the form of the Community Competitions Coordinator role. 2016 has seen four new staff take up positions within the team, and a change in leadership as I have taken over the General Manager role, while Lizzie Bermingham is on parental leave until mid-2017.

### Community and Member Services

The Community and Member Services Team was restructured at the start of the 2016 calendar year to clearly align roles and responsibilities across Inclusion and Diversity, Member Services, Participation and Schools, with the addition of Community Competitions later in the year. The team has continued to focus on increasing Netball SA's reach at the grassroots level, prioritising the strategic intentions to 'double our membership to 60,000' and 'expand and diversify our community engagement with current and new participation groups'. The team has also provided excellent quality service and advice to affiliated associations, clubs and members.

The NetSetGO program experienced ongoing growth in participation during 2016. Given this continued growth, Netball SA focussed on providing increased levels of support and opportunities to NetSetGO Centres during 2016, including an increase of participants reached (1,139 in 2015 and 2,522 in 2016) through visits from NetSetGO Ambassador and Adelaide Thunderbird, Sam Poolman. NetSetGO on court activations at every Adelaide Thunderbirds home game in 2016 were also delivered and a free NetSetGO Workshop in March for all associations, clubs and schools to educate centres regarding best practice program delivery. Clovelly Park Primary School's Inclusion NetSetGO Centre was selected to participate at the Australia v England match held at the Entertainment Centre. A total of 24 participants took part in on court activities including the national anthem pre-game and the half time activation.

Netball SA completed its first full year delivering the Australian Sports Commission funded Sporting Schools program. Sporting Schools was designed to provide increased access to quality sporting experiences (as the program is conducted by accredited coaches) for children and convert their participation into long term involvement in a club environment. In 2016 Netball SA reached approximately 3,300 students across 54 schools.

The Male Participation Strategy was launched in 2016 with support from the Office for Recreation and Sport. The strategy enabled NSA to define initial pathways for boys and men's participation and to generate interest through its school and participation programs, such as NetSetGO. The strategy also included a new relationship with SA Men's and Mixed Netball Association and the support of their representative team, the Southern Dragons.



ANNUAL REPORT 2016

### Sport Development Report NETBALL SA

In 2016 the Community and Member Services team delivered its fourth annual Indigenous Match at the Adelaide Thunderbirds Round 10 game against the West Coast Fever. The match featured activities that celebrated Indigenous culture including traditional dance and Welcome to Country by Yellaka Dance Group, a curtain raiser match between SA Nunga Netball and the SAASTA Elite Netball Program, both ANZ Championship teams wearing dresses featuring Indigenous designs and attendance at the match by special guests, Netball Australia's Reconciliation Action Plan (RAP) Working Group members. Netball SA has now appointed its own RAP 'Advisory Group' who during 2016 and 2017, will assist in developing Netball SA's Action Plan.

The Sport Development Team continued to deliver high quality advice and support to affiliated clubs and associations, particularly in relation to child safe environments, tribunals and hearings and club development. In 2016 Netball SA again delivered the Budding Leaders Program, which is designed to support the growth, development and capability of young leaders within affiliated netball clubs.

I will like to extend my congratulations to the Parndana Netball Club in the Kangaroo Island Netball Association, that was named the winner of the 2016 Club Excellence Award for Metro and Country Associations. The prestigious award recognises clubs and districts that excel in community service, membership growth, communication and organisational management.

Netball SA will continue the delivery of this fantastic program in 2017, with a view to expanding into regional locations as part of the focus on developing and equipping young volunteers in netball.

The Community and Member Services team are excited for 2017, particularly for the launch and roll out of Fast5 – a modified, shorter and faster version of the game. Netball SA will use the Fast5 version of the game to capture participants looking for fun, flexibility and fitness.

### **Regional Academy Program**

The Regional Academies conducted trials for the 2016 program commencing in January and February. Two assistant mentors, Megan Carter and Trish Warren (both advanced coaching accreditation) were appointed to the Regional Academy Coach Mentor Program to work with assistant coaches. These appointments complement the work being conducted by Head Mentors (Marg Angove and Judy Greenwood).

The Regional Academy 17U State Team selections commenced in August with selectors appointed for each Academy. Selections took place over two months culminating with 64 identified players invited to attend trials in Adelaide on the second weekend of the 17U State team trial process held in October.

The Regional Academy Championships were conducted in October 2016 with all nine academies entering teams in the U13, U15 and U17 teams.

Northern Metropolitan - 15

The results of the championships were:

Eyre - 16

### Under 13

Runner up Winner

### er South East - 19

Under 15

Runner up Winner

### Under 17

Runner up Winner Eyre - 16 Murray - 25

South East - 30





### Coach Development

Netball SA continued to provide development and educational opportunities for coaches across the state in line with the National Coaching Pathway. In 2016 there was an increase in the Development and Intermediate Coaching Accreditations, which ensures South Australian athletes have access to highly trained and skilled coaches.

Netball Australia launched the new online Foundation Coach Accreditation Course in February 2016. The course is targeted at beginner coaches, teachers, parents and NetSetGO coaches and outlines introductory coaching information and basic netball techniques. The course is the first step in the national coaching accreditation framework and is an important step along the knowledge pathway for a coach.



### The 2016 coaching highlights include:

- The coaching department provided an increased level of support and opportunities for regional coaches in 2016 through game day mentoring sessions, educational visits and selector workshops.
- A total of 28 coaches participated in the inaugural On the Court Coach Education workshops. These workshops are structured as a one-hour practical session designed to replicate a training session and were presented by High Performance Coach, Margaret Angove, and Advanced Accredited Coach, Megan Carter.
- Netball Australia conducted an Elite Coaching Course at Priceline Stadium in 2016. Seven South Australian coaches attended the course and Brian Lines was assessed and awarded his Elite Accreditation. The last time South Australia hosted an Elite Coaching Course was 2012, so this was a great opportunity for our pathway coaches.
- Netball SA launched the Tall Player Program funded by the Office of Recreation and Sport.
   Advanced Accredited Coach, Jenny Borlase, was engaged to conduct the pilot program, which saw 16 players from around the state participate.
- Netball Australia's National 7 Step Skill Progression and Fault Detection workshop was conducted in February 2016. A total of 32 development coaches attended this workshop to assist with their progression into the Intermediate Coaching Course.

### National Coach Accreditation Framework Participants

Foundation	Number of Participants: 340
Development	Number of Participants: 95
Intermediate	Number of Participants: 21
Advanced	Number of Participants: 2
Elite	Number of Participants: 1

### Sport Development Report NETBALL SA

### Umpire and Bench Officials Development

In 2016 there were exciting and significant initiatives for umpires and bench officials across South Australia. The Netball SA Officiating Department continued its strong focus on the recruitment and development of officials with a 58 per cent increase in participation. Umpires and bench officials also earned National Accreditations, surpassing expectations in 2016 across metropolitan and regional areas.

The launch of the new Official Rules of Netball, which came into effect on the 1 January 2016, resulted in an increase in educational opportunities for members, with more than 2,000 attending further development sessions which ran in line with Netball Australia's online learning.

The State Premier Netball Umpiring Squad achieved many outstanding results in 2016, with a total of 13 South Australian umpires selected to umpire at National Netball Championships including Secondary Schools Girls, 17/U & 19/U Nationals and 21/U Nationals. Four bench officials were also given the opportunity to officiate at the Netball Quad Series Test Match between Australia and England.

### The 2016 umpiring highlights include:

- Netball SA continued to increase participant engagement in courses and exams, with many going on to obtain a National Badge.
- 37 match day mentoring sessions were conducted across South Australia. Umpires were put through their paces, with 62 regional umpires tested for a National Badge, two umpires awarded a National B Badge and 55 umpires awarded a National C Badge. Netball SA mentors talent identified 22 umpires during their visits, with many of these umpires officiating at state trainings, regional academy sessions and City Night matches.

- 223 neutral umpires were appointed to 33 Affiliated Associations grand finals.
- 28 umpires were tested at the Priceline Country Championships, with 18 umpires successfully receiving a National Badge (9 B Badge and 9 C Badge recipients).
- 2235 participants have completed the Beach Energy 3 Umpires Course.
- Caitlin North, Elizabeth Rhodes and Rebecca Ferguson were selected by Netball SA to officiate at the 17/U and 19/U National Netball Championships. Rebecca Ferguson was invited by Netball Australia to attend the Developing Umpires Camp held at the AIS. Georgina Sulley-Beales was selected in the 2016/17 Emerging Talent Umpire Program.

### The 2016 bench officials highlights include:

- Eight participants completed the Online Bench Officials Education Course.
- Four bench officials were assessed and awarded a State Bench Official Accreditation in the State Premier Netball Competition.
- For the first time in several years, two bench officials were assessed and awarded a National Bench Official Accreditation during the Australian Netball League held in Adelaide.

### **Badging Statistics**

### 2016

- A 2 & 1 endorsement
- B 19

C 125

### **Umpiring Courses**

Level 1 Umpires Course (online) Participants - 271

Rules in Action Number of Courses - 1 Participants - 25

**Rules Discussion** Number of Courses - 43 Participants - 2147

**Beach Energy 3 Umpires Course** Number of Courses - 87 Participants - 2235

**Coloured Shirt Participants** Number of Centres - 49 Participants - 514

**Learn How to Umpire** Number of Courses - 6 Participants - 206

**Umpiring Exam** Section 1 Theory Exam participants - 728



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### Sport Development Report NETBALL SA

Netball SA continued to facilitate and encourage the growth of the Coloured Shirt Program in 2016. The Coloured Shirt Program, developed and supported by the Office for Recreation and Sport, has had continued success. In 2016, 49 associations and clubs across the state participated in the program.

### 2016 Coloured Shirt Centres

Adelaide Cougars Netball Club Aldgate Netball Club Angle Vale Netball Club Balaklava Netball Club Cheerio Netball Club Contax Netball Club Elizabeth Netball Association Gawler and Districts Netball Association Heathfield Netball Club Hummocks Netball Club Kalangadoo Netball Club Kaniva Leeor United Netball Club Mallala Netball Club Mypolonga Netball Club Penola Netball Club Port Lincoln Netball Association Quorn Netball Club Roxby Downs Netball Association South Gambier Netball Club Southern Yorke Peninsula Netball Association Tango Netball Club Uraidla Netball Club Western Jets Netball Club Woods Panthers Netball Club Zodiacs Netball Club

Adelaide Wildcats Netball Club Amazons Netball Club Ardrossan Netball Club **Bute Netball Club** CMS Crows Netball Club **Cummins Netball Club** Garville Netball Club Great Southern Netball Association Hills Netball Association Imperials Netball Club Kangaroo Island Netball Association Langhorne Creek Netball Club Matrics Netball Club Paskeville Netball Club Port Augusta Netball Association Port Pirie Netball Association **Ramblers Netball Club** SA Districts Netball Association Southern Eagles Netball Club Stirling Comets Netball Club Tantanoola Netball Club Vicis Netball Club Whyalla Netball Association Yankalilla Netball Club



### 2016 Umpire Achievements

Caitlin North Underage National Championships (2016)

**Cara Davies** Australian Secondary Schoolgirls Netball Championships (2016)

**Daniel Roe** Australian Secondary Schoolgirls Netball Championships (2016)

**Eleanor Beinke** Australian Secondary Schoolgirls Netball Championships (2016)

Elizabeth Rhodes Underage National Championships (2016)

### Georgina Sulley-Beales

21 and Under National Championships (2016) Emerging Talent Umpire Program (2016) Australian Netball League (2016) Nations Cup (2016)

### **Justin Smedley**

Australian Secondary Schoolgirls Netball Championships (2016)

Kelly Jordan

Australian Secondary Schoolgirls Netball Championships (2016)

### Rebecca Ferguson

Underage National Championships (2016) Developing Umpires Camp (2016)

Rebecca Taheny

Australian Secondary Schoolgirls Netball Championships (2016)

Renee Thorpe Australian Secondary Schoolgirls Netball

Championships (2016)

Sarah Kenny Australian Secondary Schoolgirls Netball Championships (2016)

### Sarah Kociolek

Australian Secondary Schoolgirls Netball Championships (2016)

### State Premier Umpire Allocations Panel

Bruce Stribley Dusty Rea Graeme Gilbert Leanne Mason Natasha Trestrail Steph Jarmyn





### Financial Report NETBALL SA



### South Australian Netball Association Inc. (Consolidated) Financial Report

### For the year ended 30 September 2016

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Directors' Report 30 September 2016

Your Directors present their report on the South Australian Netball Association Inc. for the financial year ended 30 September 2016.

The names of the Directors in office at any time during, or since the end of, the year are:

### Names

Graeme Gilbert (President) Susan Comerford Tanya Denning Glenn Docherty Alison Clarke Nicole Williams Steve Nolis (appointed February 2016) Steve Olech (appointed February 2016) Megan Carter (appointed August 2016) Natalie von Bertouch (retired February 2016) Jenny Borlase (retired February 2016)

### Principal activities

The principal activity of the association during the financial year was the promotion of netball throughout South Australia, the management of a sporting stadium, and managing the operation of the Adelaide Thunderbirds.

### **Operating Results**

The deficit of the association for the financial year amounted to \$204,871 (2015: surplus of \$281,161).

### Significant Changes in State of Affairs

No significant changes in the association's state of affairs occurred during the financial year.

### After Balance Date Events

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the South Australian Netball Association Inc., the results of those operations or the state of affairs of the South Australian Netball Association Inc. in future financial years.

Signed in accordance with a resolution of the Directors:

Cull

Graeme Gilbert President

Surdan Comerford

Director

Dated this 24th day of November, 2016

### STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 SEPTEMBER 2016

	Note	2016 \$	2015 \$
Income Administration Sponsorship Coaching and Player development Competition Umpiring Thunderbirds Stadium	2	1,639,900 341,223 416,650 73,553 40,483 1,381,286 2,186,304 6,079,399	1,549,178 62,456 407,203 23,123 32,433 1,503,353 2,187,816 5,765,564
Expenses Administration Coaching and Player development Competition Umpiring Thunderbirds Stadium	3	(2,424,318) (436,875) (331,708) (127,189) (1,655,429) (1,308,750) (6,284,270)	(445,617) (235,675) (138,452) (1,319,770)
Net profit attributable to members of the entity		(204,871)	281,161
Other comprehensive income		-	-
Total comprehensive income attributable to members of the entity		(204,871)	281,161

### STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2016

	Note	2016	2015
CURRENT ASSETS		\$	\$
Cash and cash equivalents Trade and other receivables Inventories Other current assets TOTAL CURRENT ASSETS	6 7 8 9	1,331,868 396,409 21,114 52,414 1,801,805	2,191,900 293,993 32,519 65,151 2,583,563
NON-CURRENT ASSETS			
Property, plant and equipment TOTAL NON-CURRENT ASSETS	10	3,319,897 3,319,897	3,090,262 3,090,262
TOTAL ASSETS		5,121,702	5,673,825
CURRENT LIABILITIES			
Trade and other payables Financial liabilities Short-term provisions TOTAL CURRENT LIABILITIES	11 12 13	1,064,973 - 125,722 1,190,695	1,403,102 47,701 <u>160,048</u> 1,610,851
NON-CURRENT LIABILITIES			
Long-term provisions TOTAL NON-CURRENT LIABILITIES	13	<u>90,143</u> 90,143	17,240 17,240
TOTAL LIABILITIES		1,280,838	1,628,091
NET ASSETS		3,840,864	4,045,734
EQUITY Retained earnings Reserves TOTAL EQUITY		3,440,864 400,000 3,840,864	3,645,734 400,000 4,045,734

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2016

	Retained Earnings \$	Capital Works Reserve \$	Totai \$
2015			
Equity as at beginning of period Profit attributable to members Equity as at 30 September 2015	3,364,573 281,161 3,645,734	400,000 - 400,000	3,764,573 281,161 4,045,734
2016			
Equity as at beginning of period Profit attributable to members <b>Equity as at 30 September 2016</b>	3,645,734 (204,871) <b>3,440,864</b>	400,000 - <b>400,000</b>	4,045,734 (204,871) <b>3,840,864</b>

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 SEPTEMBER 2016

CASH FLOWS FROM OPERATING ACTIVITIES	Note	2016 \$	2015 \$
Receipts from customers Payments to suppliers and employees Interest received Finance costs NET CASH INFLOW FROM OPERATING ACTIVITIES	16	5,762,966 (6,105,051) 14,411 (962) (328,637)	5,518,112 (5,491,373) 23,763 (21,000) 29,502
CASH FLOWS FROM INVESTING ACTIVITIES Payments for purchase of property, plant and equipment NET CASH (OUTFLOW) FROM INVESTING ACTIVITIES		(483,696) (483,696)	(234,200) (234,200)
CASH FLOWS FROM FINANCING ACTIVITIES Repayment of borrowings Debt relief funding NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES		(47,701) (47,701)	(283,520) 220,000 (63,520)
NET (DECREASE)/INCREASE IN CASH HELD		(860,033)	(268,218)
Cash at Beginning of Year		2,191,900	2,460,118
Cash at End of Year	6	1,331,867	2,191,900

### NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

### NOTE 1 - STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the requirements of the Associations Incorporation Act 1985 (SA).

The financial report of South Australian Netball Association Inc complies with all Australian equivalents to International Financial Reporting Standards (AIFRS) in their entirety.

The following is a summary of the material accounting policies adopted by the association in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

### **Reporting Basis and Conventions**

The financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, and financial assets and financial liabilities for which the fair value basis of accounting has been applied.

### a) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation and impairment losses.

### Property

The financial interest in the stadium facility is shown at cost less any accumulated amortisation.

### Plant and Equipment

The depreciable amount of all fixed assets excluding building and improvements, is depreciated on a diminishing value basis over their useful lives commencing from the time the asset is held ready for use. The building and improvements are depreciated on a straight line basis. The depreciation rates for each class of depreciable assets are:

Category of Fixed Assets	Depreciation rate		
Buildings	2.5%		
Plant and equipment	10 - 67%		
Motor vehicles	20 - 25%		
Office equipment	20 - 40%		
Computer equipment	20 - 67%		
Improvements	2.5 - 40%		

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each balance date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation relating to that asset are transferred to retained earnings.

### NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

### NOTE 1 - STATEMENT OF ACCOUNTING POLICIES (CONT.)

### b) Impairment of Assets

At each reporting date, the association reviews the carrying values of its assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Where it is not possible to determine recoverable amount of an individual asset, the association estimates the recoverable amount of the cash-generating unit to which the asset belongs.

### c) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the balance sheet.

### d) Financial Instruments

### Recognition

Financial instruments are initially measured at cost on trade date, which includes transaction costs, when the related contractual rights or obligations exist. Subsequent to initial recognition these instruments are measured as set out below.

### Financial assets at fair value through profit and loss

A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management and within the requirements of AASB 139: "Recognition and Measurement of Financial Instruments". Derivatives are also categorised as held for trading unless they are designated as hedges. Realised and unrealised gains and losses arising from changes in the fair value of these assets are included in the income statement in the period in which they arise.

### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at amortised cost using the effective interest rate method.

### Held-to-maturity investments

These investments have fixed maturities, and it is the economic entity's intention to hold these investments to maturity. Any held-to-maturity investments held by the entity are stated at amortised cost using the effective interest rate method.

### Available-for-sale financial assets

Available-for-sale financial assets include any financial assets not included in the above categories. Available for-sale financial assets are reflected at fair value. Unrealised gains and losses arising from changes in fair and losses arising from changes in fair value are taken directly to equity.

### NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

### NOTE 1 - STATEMENT OF ACCOUNTING POLICIES (CONT.)

### **Financial liabilities**

Non-derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisation.

### Fair value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

### Impairment

At each reporting date, the association assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the income statement.

### e) Revenue

Revenue from the sale of goods is recognised upon the delivery of goods to customers.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

All revenue is stated net of the amount of goods and services tax (GST).

### f) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

### g) Reserves

This reserve was created in 2011/12. Amounts allocated to this reserve are determined by the board on an annual basis. The funds will primarily be used for capital works.

### h) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

### NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

	2016	2015
NOTE 2 - REVENUE AND OTHER INCOME	\$	\$
Affiliation fees	1,105,117	1,092,156
Grants & subsidies	1,126,873	1,164,330
Sponsorships	951,928	756,850
Hospitality	546,065	547,931
Facility hire	292,745	254,914
Entrance fees	950,576	960,818
Memberships & ticket sales	324,347	343,599
Merchandise sales	82,510	<b>42,4</b> 31
Interest	14,411	23,764
Competitions, coaching, community education & umpiring	530,686	462,269
Other	154,141	116,501
	6,079,399	5,765,564

### NOTE 3 - PROFIT FROM ORDINARY ACTIVITIES

Profit from continuing operations include the following specific expenses that are required to be disclosed by the Australian Accounting Standards:

Cost of sales	362,403	336,511
Depreciation	254,059	159,117
Employee benefits expenses	2,680,095	2,401,881
Finance costs	962	21,060

### NOTE 4 - KEY MANAGEMENT PERSONNEL COMPENSATION

	Short-term benefits Remuneration	Post employment benefits Superannuation	Total
	\$	Superannuation	\$
2016	*	Ψ.	Ŧ
Total Compensation	689,543	63,475	753,018
2015 Total Compensation	600,364	52,692	653,056
NOTE 5 - AUDITOR'S REMUNERATION		2016	2015
		\$	\$
Remuneration of the auditor for: - auditing or reviewing the financial report - other services		11,100 3,200	10,950 3,100
		14,300	14,050

### NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

······································	2016	2015
NOTE 6 - CASH AND CASH EQUIVALENTS	\$	\$
Cash on hand	30,360	27,330
Cash at bank	1,301,508	2,164,570
	1,331,868	2,191,900
Reconciliation of cash		
Cash at the end of the financial year as shown in the cash flow statement is reconciled to items in the balance sheet as follows:		
Cash and cash equivalents	1,270,629	2,123,553
Cash at bank - divisions	61,239	68,347
	1,331,868	2,191,900
NOTE 7 - TRADE AND OTHER RECEIVABLES CURRENT		
Trade receivables	396,409	293,993
	396,409	293,993

### (i) Credit Risk - Trade and Other Receivables

The association does not have any material credit risk exposure to any single receivable or group of receivables.

The following table details the association's trade and other receivables exposure to credit risk with ageing analysis and impairment provided thereon. Amounts are considered as "past due" when the debt has not been settled within the terms and conditions agreed between the association and the customer. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtor and are provided for where there are specific circumstances indicating that the debt may not be fully repaid to the association.

	Gross Amount	Past due and		due but not impaired (days overdue)		Within initial
		impaired	31 -60	61 -90	>90	trade terms
	\$	\$	\$	\$	\$	\$
2016						
Trade and other receivables	396,409	-	9,184	41,931	30,370	314,924
Total	396,409	-	9,184	41,931	30,370	314,924
2015						
Trade and other receivables	293,993	-	24,389	3,204	37,049	229,351
Total	293,993	-	24,389	3,204	37,049	229,351

### NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

NOTE 8 - INVENTORIES CURRENT	2016 \$	2015 \$
Merchandise & trading stock	21,114	32,519
	21,114	32,519
NOTE 9 - OTHER CURRENT ASSETS CURRENT		
Prepayments	50,704	54,581
Other		10,570 65,151
NOTE 10 - PROPERTY, PLANT AND EQUIPMENT		
LAND AND BUILDINGS		
Financial interest in stadium facility		
Property held out for use - at cost	3,650,143	3,650,143
Less: Accumulated Depreciation	(1,252,507)	(1,161,253)
	2,397,636	2,488,890
Stadium Steel Shelters	226,369	226,369
Less: Accumulated Depreciation	(60,318)	(54,659)
	166,051	1 <b>71</b> ,710
Duilding Improvements	EE0 229	100 614
Building Improvements Less: Accumulated Depreciation	550,328 (136,492)	199,614 (83,365)
	413,836	116,249
Total land and buildings	2,977,523	2,776,849
PLANT AND EQUIPMENT		
Plant and equipment	383,387	337,878
Less: Accumulated Depreciation	(168,536)	(107,235)
	214,851	230,643
Computer equipment	215,465	142,755
Less: Accumulated Depreciation	(146,108)	(116,497)
	69,357	26,258
Furniture, fixtures and fittings	235,905	221,145
Less: Accumulated Depreciation	(186,001)	(175,458)
	49,904	45,687
Motor Vehicles Less: Accumulated Depreciation	47,958 (39,697)	47,958 (37,133)
	8,261	10,825
		.0,020
Total plant and equipment	342,374	313,413
Total property, plant and equipment	3,319,897	3,090,262

NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

# NOTE 10 - PROPERTY, PLANT AND EQUIPMENT (CONT)

a) Movement in Carrying amount

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year.

	Buildings & Building improvements	Plant and equipment \$	Computer equipment \$	Furniture, fixtures & Fittings \$	Motor Vehicles \$	Stadium Steel Shelters \$	Total \$
Balance at beginning of the year	2,605,139	230,642	26,258	45,687	10,825	171,710	3,090,261
Additions	350,714	45,510	72,710	14,760	ı	ı	483,695
Depreciation expense	(144,381)	(61,301)	(29,611)	(10,543)	(2,564)	(5,659)	(254,059)
Carrying amount at the end of year	2,811,472	214,851	69,357	49,904	8,261	166,051	3,319,897

### NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

NOTE 11 - TRADE AND OTHER PAYABLES		2016 \$	2015 \$
		00.404	107.004
Trade payables		88,481	167,984
Sundry payables and accrued expenses		449,292	533,717
Income in advance		<u> </u>	701,401
		1,004,973	1,403,102
NOTE 12 - FINANCIAL LIABILITIES CURRENT Secured			
Bank loans		_	47,701
Balliciound			47,701
		(1000)	
NON-CURRENT Secured			
Bank loans			-
NOTE 13 - PROVISIONS	Employee Entitlement \$		
Opening balance at 1 October 2015	177,288		
Additional provisions	128,684		
Taken during the year	(90,107)		
At 30 September 2016	215,865		
Analysis of Total Provisions			
Current		125,722	160,048
Non-current		90,143	17,240
		215,865	177,288

### **NOTE 14 - RELATED PARTY TRANSACTIONS**

The South Australian Netball Association has made payments on normal commercial terms to members of the Board for coaching and umpiring duties and workshop presentations undertaken during the year.

### **NOTE 15 - SEGMENT REPORTING**

The association operates in the sporting sector within South Australia.

### NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

NOTE 16 - CASH FLOW INFORMATION	2016	2015 \$
Reconciliation of Cash Flow from Operations with Profit after Income Tax	\$	φ
Net profit for the period	(204,871)	281,161
Non-cash flows in profit from ordinary activities Depreciation Debt relief funding	254,059 -	159,117 (220,000)
Changes in Assets and Liabilities (Increase)/Decrease in receivables and prepayments (Increase)/Decrease in other current assets (Increase)/Decrease in inventories Increase/(Decrease) in payables and accruals Increase/(Decrease) in provisions Cashflow from operations	(102,416) 12,738 11,406 (338,129) 38,577 (328,637)	(3,688) 11,240 11,412 (224,981) 15,241 29,502

### **NOTE 17 - FINANCIAL INSTRUMENTS**

### **Financial Risk Management**

The association's financial instruments consist mainly of deposits with banks, local money market instruments, short-term investments, bank term debt, accounts receivable and payable.

The association does not have any derivative instruments at 30 September 2016.

### (a) Financial Risks

The main risks the association is exposed to through its financial instruments are interest rate risk, liquidity risk and credit risk.

### Interest rate risk

Interest rate risk is managed with a fixed rate debt.

### Liquidity risk

The association manages liquidity risk by monitoring forecast cash flows.

### Credit risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the balance sheet and notes to the financial statements.

NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

NOTE 17 - FINANCIAL INSTRUMENTS (CONT.)

# (b) Interest Rate Risk

market interest rates and the effective weighted average interest rates on classes of financial assets and financial liabilities, is as follows: The association's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in

	Weighted Average Effective Interest	Average nterest			Non-interest	erest		
	Rate	-	Interest Bearing	Bearing	Bearing	<u></u> Bu	Total	al
	2016 %	2015 %	2016 \$	2015 \$	2016 \$	2015 \$	2016 \$	2015 \$
Financial Assets				ļ				
Cash and cash equivalents	1.11	1.17	1,301,508	2,164,570	30,360	27,330	1,331,868	2,191,900
Trade and other receivables	ı	r	•		396,409	293,993	396,409	293,993
Total Financial Assets			1,301,508	2,164,570	426,769	321,323	1,728,277	2,485,893
							And the West	
Financial Liabilities:								
Trade and sundry creditors	ı	1	1	ŧ	88,481	167,984	88,481	167,984
Borrowings	•	8.30		47,701	•	ı	•	47,701
Total Einancial Liahilities				47 701	88.481	167.984	88,481	215,685

### NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

### NOTE 17 - FINANCIAL INSTRUMENTS (CONT.)

### (c) Net Fair Value

The net fair value of cash and cash equivalents and non-interest bearing monetary financial assets and liabilities of the entity approximates their carrying amount.

### (d) Sensitivity Analysis

The Association has performed a sensitivity analysis relating to its exposure to interest rate risk at balance date. As the majority of interest rates are fixed, the effects due to changes in interest rates are not considered to be material.

### **NOTE 18 - NEW ACCOUNTING STANDARDS AND INTERPRETATIONS**

Certain new accounting standards and interpretations have been published that are not mandatory for 30 September 2016 reporting periods. The South Australian Netball Association Inc assessment is that there will be no impact from these new standards and interpretations.

### **NOTE 19 - ASSOCIATION DETAILS**

The registered office of the association is: The South Australian Netball Association Inc 155 Railway Terrace Mile End SA 5031

### **Statement by the Directors**

In the opinion of the Directors the financial report as set out on pages 2 to 16:

- 1 Presents a true and fair view of the financial position of South Australian Netball Association Inc as at 30 September 2016 and its performance for the year ended on that date in accordance with the Australian Accounting Standards, mandatory professional reporting requirements and other authoritative pronouncements of the Australian Accounting Standards Board.
- 2 At the date of this statement, there are reasonable grounds to believe that South Australian Netball Association Inc will be able to pay its debts as and when they fall due.

The Directors further state that the following related party transactions occurred during the financial year:

- 1 Mr G Gilbert (President) received payments on normal commercial terms for umpiring duties undertaken throughout the year.
- 2 Ms J Borlase received payments on normal commercial terms for being a specialist coach with the Adelaide Thunderbirds and the Tall Player Pilot program.
- 3 Ms M Carter received payments on normal commercial terms as a coaching course presenter and and mentor coach for the Regional Academies.
- 4 Ms A Clarke received payments on normal commercial terms for facilitating a workshop on social media.

This statement is made in accordance with a resolution of the Directors and is signed for and on behalf of the Directors by:

Gell

Graeme Gilbert President

pourer.

Susan Comerford Director

Dated this 24th day of November, 2016



Bentleys SA Audit Partnership

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### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SOUTH AUSTRALIAN NETBALL ASSOCIATION INC. (CONSOLIDATED)

### Report on the financial report

We have audited the accompanying financial report of South Australian Netball Association Inc., which comprises the statement of financial position as at 30 September 2016 and the statement of comprehensive income, statement of changes in equity, statement of cash flows for the year ended on that date, a summary of significant accounting policies and other explanatory notes and the statement by board of management.

### Board's responsibility for the financial report

The board of management is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Associations Incorporation Act 1985*. This responsibility includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In Note 1, the board also states, in accordance with Accounting Standard AASB 101: "Presentation of Financial Statements", that compliance with the Australian equivalents to International Financial Reporting Standards (IFRS) ensures that the financial report, comprising the financial statements and notes, complies with IFRS.

### Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the association's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the association's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the board, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



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> Auditors

> Advisors



### Independence

In conducting our audit, we followed the applicable independence requirements of Australian professional ethical pronouncements.

### **Auditor's Opinion**

In our opinion:

The financial report of South Australian Netball Association Inc. is in accordance with the Associations Incorporation Act 1985, including:

- i. giving a true and fair view of the association's financial position as at 30 September 2016 and of its performance for the year ended on that date; and
- ii. complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Associations Incorporation Act 1985*.

### Bentleys SA Audit Partnership

David Francis Partner

Dated at Adelaide this 24<sup>th</sup> day of November, 2016.



### **Netball South Australia**

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